CENTRAL CALIFORNIA

APPRAISAL REPORT

VACANT RESIDENTIAL LAND 9501 N. Loop Blvd.

California City, California 93505

VALUATION DATES

As-Is Market Value: September 13, 2023 Date of Report: November 7, 2023

PREPARED BY

Rachel Unger Michael Burger MAI, R/W-AC Central California Appraisals 4915 Calloway Dr., Suite 101 Bakersfield, CA 93312 File No: 131-23C

PREPARED FOR

Karen Macedonio East Kern Health Care District P.O. Box 2546 California City, CA 93505



4915 Calloway Dr., Suite 101 Bakersfield, CA 93312 +1 (661) 587-1010

November 7, 2023

Karen Macedonio East Kern Health Care District P.O. Box 2546 California City, CA 93505

RE: Appraisal Report Vacant Residential Land 9501 N. Loop Blvd. , California City, California 93505 Central California Appraisals File No: 131-23C

Ms. Macedonio:

Central California Appraisals is proud to present the appraisal that satisfies the agreed upon scope of work with East Kern Health Care District.

We developed our analyses, opinions, and conclusions and prepared this report in conformity with the Code of Professional Ethics and Standards of Professional Appraisal Practice of the Appraisal Institute; and the requirements of our client as we understand them. This report conforms to the current Uniform Standards of Professional Appraisal Practice (USPAP).

The subject property, located at 9501 N. Loop Blvd., California City, CA, consists of a single parcel of vacant residential (single-family) land.

The client has request As-Is Market value for internal purposes.

The purpose of this appraisal is to develop an opinion of the As-Is Market Value (Fee Simple Estate). The following table conveys the final opinion of value that is developed in this appraisal:

MARKET VALUE CONCLUSION							
VALUATION SCENARIO INTEREST APPRAISED EXPOSURE TIME EFFECTIVE DATE VALUE							
As-Is Market Value	Fee Simple Estate	24 Months or Less	September 13, 2023	\$100,000			

This report conforms to the current Uniform Standards of Professional Appraisal Practice (USPAP).

EXTRAORDINARY ASSUMPTIONS

No Extraordinary Assumptions were made for this assignment.

Hypothetical Conditions

No Hypothetical Conditions were made for this assignment.

CENTRAL CALIFORNIA

– A P P R A I S A L S —

If there are any specific questions or concerns regarding the attached appraisal report, or if Central California Appraisals can be of additional assistance, please contact the individuals listed below.

Respectfully Submitted,

CENTRAL CALIFORNIA APPRAISALS

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Michael Burger MAI, R/W-AC Certified General Appraiser Certified General Real Estate Appraiser California License No. AG003817 Expiration Date 5/17/2024 661-410-1014 mburger@appraisecc.com

LETTER OF TRANSMITTAL

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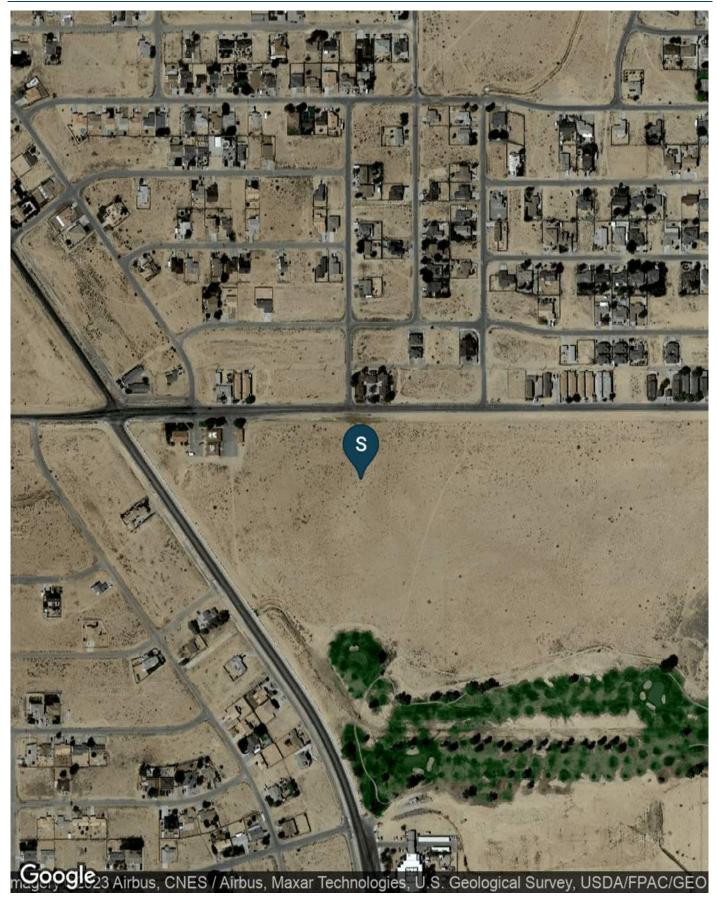
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EXECUTIVE SUMMARY

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AERIAL PHOTOGRAPH



PROPERTY IDENTIFICATION

The subject property is located at 9501 N. Loop Blvd. , California City, California 93505.

The Assessor Parcel Number is: 208-080-34.

LEGAL DESCRIPTION

A Portion of the South 1/2 of Section 24, Township 32S, Range 37E, City of California City, County of Kern, State of California

CLIENT IDENTIFICATION

The client of this specific assignment is East Kern Health Care District.

INTENDED USE & INTENDED USERS

The intended use of this appraisal is to assist the client in making internal business decisions related to this asset. East Kern Health Care District is the only intended user of this report.

PURPOSE

The purpose of this appraisal is to develop an opinion of the As-Is Market Value (Fee Simple Estate).

PERSONAL PROPERTY & BUSINESS INTANGIBLE

There is no personal property (FF&E) included in this valuation.

PROPERTY AND SALES HISTORY

Current Owner

The subject property is currently under the ownership of East Kern Health Care District, according to the Kern County records.

Three-Year Sales History

According to county records there has been no transfer of ownership for the subject property in the past three years and there is no known pending sale or listing of the subject.

EXPOSURE TIME

Exposure time is influenced by price. That is, a prudent buyer could be enticed to acquire the property in less time if the price were less. Hence, the time span cited below coincides with the value opinion(s) formed herein.

USPAP Standard rule 1-2(c)(iv) requires an opinion of exposure time when the purpose of the appraisal is to estimate market value. In the recent past, the volume of competitive properties offered for sale, sale prices, and vacancy rates have fluctuated little. Sale concessions have not been prevalent.

Exposure Time Conclusion

The subject is a land (residential (single-family) land) use totaling 9.1500-acres (398,574 SF) located at 9501 N. Loop Blvd. in California City, Kern County, California. Considering these factors, a reasonable estimate of exposure time for the subject As-Is Market Value (Fee Simple Estate) is 24 months or less.

DEFINITION OF MARKET VALUE

The most probable price which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller each acting prudently, knowledgeably, and assuming that the price is not affected by undue stimulus. Implicit in this definition is the consummation of a sale as of a specified date and the passing of title from seller to buyer under conditions whereby:

- 1. Buyer and seller are typically motivated;
- 2. Both parties are well informed or well advised, and acting in what they consider their own best interests;
- 3. A reasonable time is allowed for exposure in the open market;
- 4. Payment is made in terms of cash in United States dollars or in terms of financial arrangements comparable thereto; and
- 5. The price represents the normal consideration for the property sold unaffected by special or creative financing or sales concessions granted by anyone associated with the sale.¹

PROPERTY RIGHTS APPRAISED

The property rights appraised constitute the Fee Simple Estate.

Fee Simple Interest

Absolute ownership unencumbered by any other interest or estate, subject only to the limitations imposed by the governmental powers of taxation, eminent domain, police power and escheat.²

VALUE SCENARIOS

As-Is Market Value

The estimate of the market value of real property in its current physical condition, use, and zoning as of the appraisal date.³

SCOPE OF WORK

The scope of work for this appraisal assignment is outlined below:

- The appraisal analyzes the regional and local area profiles including employment, population, household income and real estate trends. The local area was inspected to consider external influences on the subject.
- The appraisal analyzes legal and physical features of the subject including site size, flood zone, seismic zone, site zoning, easements, encumbrances, site access and site exposure.
- The appraisal includes a market analysis for the Kern County market using vacancy, absorption, supply and rent data. Conclusions were drawn for the subject's competitive position given its physical and locational features, current market conditions and external influences.
- The appraisal includes a Highest and Best Use analysis and conclusions have been completed for the highest and best use of the subject property As Vacant. The analysis considered legal, locational, physical and financial feasibility characteristics of the subject site and existing improvements.
- In selecting applicable approaches to value, the appraisers considered the agreed upon appraisal scope and assessed the applicability of each traditional approach given the subject's characteristics and the

¹ Office of Comptroller of the Currency (OCC), Title 12 of the Code of Federal Regulation, Part 34, Subpart C -Appraisals, 34.42 (h); Office of Thrift Supervision (OTS), 12 CFR 564.2 (g); This is also compatible with the FDIC, FRS and NCUA definitions of market value.

² The Dictionary of Real Estate Appraisal, Seventh Edition, Appraisal Institute, Chicago, Illinois, 2022

³ The Dictionary of Real Estate Appraisal, Seventh Edition, Appraisal Institute, Chicago, Illinois, 2022

intended use of the appraisal. As a result, this appraisal developed Land Sales Comparison Approach. The values presented represent the As-Is Market Value (Fee Simple Estate).

- The assignment was prepared as an Appraisal Report in accordance with USPAP Standards Rules 2, with the analysis stated within the document and representing a fully described level of analysis.
- The authors of this report are aware of the Competency Rule of USPAP and meet the standards.

ASSISTANCE PROVIDED

No one provided real property appraisal assistance to the individuals signing this report.

SOURCES OF INFORMATION

The following sources were contacted to obtain relevant information:

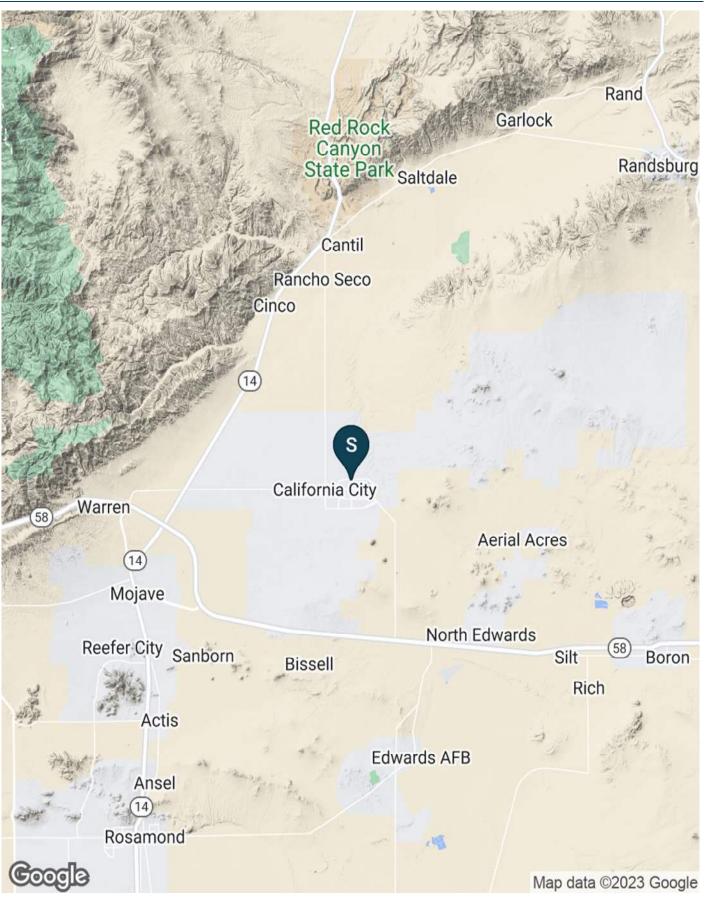
INFC	RMATION PROVIDED
Property Assessment & Tax	Kern County Assessor
Zoning & Land Use Planning	City of California City Zoning
Site Size	Kern County Assessor
Flood Map	FEMA
Demographics	STDB On-Line
Comparable Information	MLS Public Records Confirmed by Local Agents
Legal Description	Assessor

The lack of the unavailable items could affect the results of this analysis. As part of the general assumptions and limiting conditions, the subject is assumed to have no adverse easements, significant items of deferred maintenance, or be impacted by adverse environmental conditions.

SUBJECT PROPERTY INSPECTION

PROPERTY INSPECTION								
APPRAISER INSPECTED EXTENT DATE RC								
Rachel Unger	No	n/a	September 13, 2023	Primary Appraiser				
Michael Burger MAI, R/W-AC	No	n/a	September 13, 2023	Appraiser				
Nicholas Burger	Yes	Site	September 13, 2023	Appraiser Trainee				

REGIONAL AREA MAP



REGIONAL AREA INTRODUCTION

In order to understand the subject's position in the area or region, we have undertaken a brief analysis in order to determine how trends—both historical and projected—in population, employment, personal income, consumer spending, and housing impact supply and demand and influence the subject's area directly and indirectly. This analysis first begins on a broader spectrum, and without respect to the subject itself, and is highlighted in the Regional Area Analysis. Secondly, we undertake a more narrowly focused study of the aforementioned attributes as they relate directly to the subject and the subject's neighborhood. This discussion is presented in the forthcoming Local Area Analysis.

REGIONAL AREA ANALYSIS

The subject property is located in California City, California.

Kern County is California's third-largest county in land area, covering about 8,000 square miles. About onethird of the county is situated on the flat valley floor at the extreme southern end of the great San Joaquin Valley. This area is dominated by agricultural and oil production uses around the City of Bakersfield. On the west is the Temblor Range; the Tehachapi Mountains lie to the south; and to the east of the valley are the Sierra Nevada Mountains. About one-third of the county lies within this range, including the City of Tehachapi and the Communities around Lake Isabella and Kernville, featuring recreational economies. East of this belt of mountains is an expanse of high desert that covers nearly one-third of the county area. This area includes Mojave and Ridgecrest with their military airspace uses and recreational open spaces.

Kern County is strategically located approximately 110 miles north of Southern California and 280 miles south of San Francisco Bay area marketplaces, interconnected by State Route 99 and Interstate I-5. Kern County is geographically toward the middle of the state. Just south of Shafter is the general location deemed to be the middle of the state relative to population, where half the population resides north and half resides south.

ENVIRONMENTAL CONDITIONS

Kern County is situated at the southern end of the San Joaquin Valley, with the Temblor Range on the west, Tehachapi Mountains on the south and the Sierra Nevada's on the east. Elevation levels range from 200-400 feet above sea level in the valley, to 3,000 feet in the desert, and 9,000 feet in the mountains. There are three distinct climate zones in Kern County. The Central Valley portion lies at 200 to 400 feet above sea level and sees hot, dry summers and foggy, cold winters with temperatures typically ranging from 39 to 65 degrees in winter and 60 to nearly 100 degrees in summer. Rainfall is typically 5 to 6 inches per year. The mountain regions within the Sierra Nevada vary from a few hundred feet to 9,000 feet above sea level and have much colder winters and cooler summers, with 10 to 40 inches of rain annually.

The central valley portion of the county is prone to poor air quality due to inversion layers in the atmosphere caused by the surrounding mountains and dry conditions that trap the polluted air. Main sources of air pollution include emissions from the oil fields, fine particulates and dust from agricultural processes, and emissions from the high volume of traffic passing through on the many arterial highways that crisscross the county.

POPULATION

Kern County is the 11th most populous county in California and the 61st most populous county in the United States. During the past 10 years, the county's population growth has slowed to an average 0.8%-per-year growth as compared to the State of California at 0.6% per year for the same period.

Year	Population	Annual % Change
1960	291,984	-
1970	330,234	+1.3%
1980	403,089	+2.2%
1990	549,114	+3.6%
2000	661,645	+2.0%
2010	839,631	+2.7%
2020	909,235	+0.8%

KERN COUNTY POPULATION TREND

KERN COUNTY POPULATION GROWTH BY CITY

Census Area	2010	2020	Annual % Change
State of California	37,253,956	39,538,223	+0.61%
Kern County	839,631	909,235	+0.83%
Arvin	19,304	19,456	+0.08%
Bakersfield	347,483	402,907	+1.60%
California City	14,120	15,072	+0.67%
Delano	53,041	51,485	-0.29%
Maricopa	1,154	1,022	-1.14%
McFarland	12,707	14,176	+1.16%
Mojave	4,238	3,780	-10.81%
Ridgecrest	27,616	27,918	+0.11%
Shafter	16,988	19,964	+1.75%
Taft	9,327	8,633	-0.74%
Tehachapi	14,414	13,142	-0.88%
Wasco	25,545	27,275	+0.68%

The most attractive features of living in Kern County include affordable housing, low-cost transportation, and a wide range of household consumer goods and services. Population has grown modestly in most of the county with the Bakersfield/Shafter area leading.

ECONOMIC CIRCUMSTANCES

The Kern Economic Journal, 2022 Second Quarter, section entitled, "Economy at a Glance!" prepared by Dr. Richard S. Gearhart III and Dr. Nyakundi Michieka in the Economics Department, CSUB reports:

National Economy

U.S. GDP decreased at an annual rate of 0.6 percent in the second quarter of 2022. In the first quarter of

2022, real GDP decreased by 1.6 percent. The smaller decrease in second quarter GDP (compared to the first quarter) reflected an upturn in exports and increased consumer spending. Profits increased by 4.6 percent at a quarterly rate in the second quarter after increasing by 0.1 percent in the first quarter. Private goods-producing industries decreased 10.4 percent, private services producing industries increased 2.0 percent, and government decreased 0.2 percent. A total of 9 of 22 industry groups contributed to the second quarter decline in real GDP.

The decrease **in real GDP** reflected decreases in private inventory investment, residential fixed investment, federal government spending, and state and local government spending. These were offset by increases in exports and consumer spending, while imports increased.

Current-dollar GDP increased by 8.5 percent (annual), or \$508 billion, in the second quarter to a level of 25.25 trillion.

Current-dollar personal income increased \$305.7 billion in the second quarter. This increase reflected increases in compensation (salaries and wages) and personal income.

Real disposable personal income, which is adjusted for inflation and taxes, decreased by 1.5 percent.

Personal saving was \$629.0 billion in the second quarter. The BEA derives the personal saving rate by calculating personal saving as a percentage of disposable personal income.

Personal saving rate – personal saving as a percentage of disposable personal income – was 3.4 percent in the second quarter.

The Conference Board's Index of Leading Economic Indicators – a measure of future economic activity – decreased by 0.3 percent in August 2022 to 116.2 following a 0.5 percent decline in July.

The University of Michigan's Consumer Sentiment Index increased from 63.1 in the first quarter of 2022 to 57.8 in the second quarter of 2022. The value for the index in the second quarter of 2021 was 85.6 and 74 in the second quarter of 2020.

State Economy

In California, the unemployment rate dropped to 4 percent in the second quarter of 2022 compared to 5 percent in the first quarter of 2022. At the county level, Alpine (5.3), Colusa (9.1), Fresno (5.8), Imperial (12.2), Kern (6.6), Kings (6.2), Los Angeles (4.8), Madera (5.5), Merced (6.9), Plumas (5.3), San Joaquin (4.8), Stanislaus (5.0), Tulare (7.1) and Yuba (4.8) had unemployment rates above the state average (of 4.8). Counties with the lowest unemployment rates include Marin (2.0), Placer (2.4), San Francisco (3.0), San Mateo (1.9) and Santa Clara (2.0).

California's labor force increased by 212,067 in the second quarter of 2022. During this period, civilian employment increased by 383,000 from 18 million to 18.4 million. Nonfarming enterprises hired 178,967 more workers while farm employment increased by 2,800 workers. The mining and logging sector hired 200 less workers while the construction and manufacturing sectors hired 6,567 more, and 13,367 more workers, respectively. Service sector employment increased from 15.1 million to 15.3 million between the first and second quarter of 2022. The state and local government added 2,733 and 14,333 workers, respectively.

Local Economy

The local economy witnessed an increase in the labor force, from 383,533 in the first quarter of 2022 to 383,900 in the second quarter of 2022. Civilian employment increased by 5,167, frm 353,533 in the first quarter of 2022 to 358,700 in the second quarter of 2022. Nonfarm employment increased by 3,767 while farm employment rose by 8,633.

In Bakersfield, nonfarm employment changed in the following manner: mining and logging employment remained the same, construction added (167 workers), manufacturing remained unchanged while service added (3,600 workers). Within the service sector, trade, transportation and utilities added (933 workers), financial activities lost (33 workers), professional and business services added (533 workers), education and health services lost (600 workers) while leisure and hospitality added (733 workers). Within the government, the federal government employment remained the same (11,200 workers), state government added (100 workers) and local government added (700 workers).

Total salaries and wages in Kern County increased from \$326,667 in the first quarter of 2022 to \$339,067 (3.8 percent rise) in the second quarter of 2022. Compared to four quarters ago, salaries were higher by \$19,167 or 6 percent.

The rate of unemployment varied considerably across cities, ranging from 2 percent in Ridgecrest to 23.83 percent in Delano. Most cities in Kern County showed a mild decrease in the unemployment rate compared to last quarter. The biggest quarter to quarter drop in the unemployment rate occurred in California City where it dropped from 16.00 percent to 12.93 percent. In Bakersfield, the unemployment rate was 3.9 percent in the second quarter of 2022 compared to 5.27 percent in the first quarter. In Kern County, unemployment was 6.57 percent in the second quarter of 2022 compared to 8.33 percent in the first.

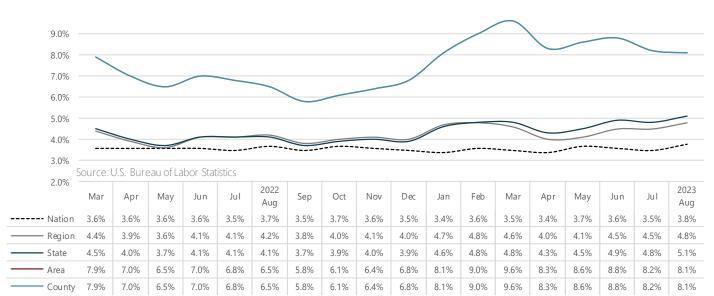
In the second quarter of 2022, the median home price in Bakersfield was \$397,132 compared to \$313,833 in the second quarter of 2021. Home prices are \$83,298 higher than they were four quarters ago. Within the region, median home prices in Taft were the lowest at \$204,000 compared to \$418,833 in Rosamond.

The weighted price index for the five publicly traded companies doing business in Kern County (Sierra Bancorp, Tejon Ranch Company, Chevron Corporation U.S., Granite Construction, and Wells Fargo Company) decreased by 11 percentage points from \$110.0 to \$97.8. The index is 3 percentage points less than it was four quarters ago. All companies gained/lost as follows: Chevron (decreased 13.5 percent quarter-over-quarter), Tejon Ranch (decreased 8.3 percent quarter-over-quarter), Granite Construction (decreased 11.9 percent quarter-over-quarter), Wells Fargo (decreased 8 percent quarter-over-quarter) and Sierra Bancorp (decreased 11.2 percent quarter-over-quarter).

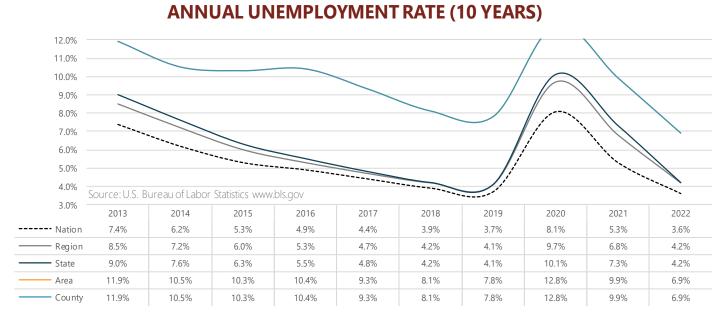
The average retail price of gasoline increased by \$1.31 to \$5.84 a gallon (quarter to quarter). Gas prices were 45.9 percent higher than they were four quarters ago when they averaged \$4.00 a gallon. The unit price of California's Class III milk was \$24.65 in the second quarter of 2022 compared to \$17.95 in the first quarter of 2022. The Index of Farm Price Parity in the second quarter of 2022 (1.00) was higher than that of the first quarter of 2022 (0.94).

EMPLOYMENT

The following graphs charts the trailing 18 months and trailing 10 years unemployment rate for the United States, California, and Kern County.



MONTHLY UNEMPLOYMENT RATE (18 MONTHS)



Agriculturally oriented counties such as Kern tend to have greater seasonal variations in employment and higher unemployment rates than other areas.

The unemployment rate in Kern County reached a peak of 9.6% in March 2023, slightly up from 9.0% in February 2023. This compares with an unadjusted unemployment rate of 4.4% for California and 3.5% percent for the nation during the same period. Kern County unemployment has since come down to approximately 8.1% as of August.

According to the State of California Employment Development Department, Labor Market Information Division, in its monthly report released in March 2023, preliminary employment distribution for the Bakersfield Metropolitan Statistical Area (MSA) (Kern County) for March 2023 is summarized as follows:

March 2023 Preliminary Kern County Employment Distribution						
Industries	Employees		Distribution			
All Industries Total	333,800		100.00%			
Farm	44,700		13.39%			
Non-Farm	289,100		86.61%			
Mining and Logging		7,900		2.73%		
Construction		15,400		5.33%		
Manufacturing		12,600		4.36%		
Trade, Transportation, & Utilitie	es	62,800		21.72%		
Real Estate Rental/Leasing		3,300		1.14%		
Information Services		1,600		0.55%		
Financial Activities		4,100		1.42%		
Professional & Business		26,900		9.30%		
Education & Health		46,700		16.15%		
Leisure & Hospitality		30,400		10.52%		
Other Services		8,900		3.08%		
Government		68,500		23.69%		
		289,100		100.00%		

*Source: Employment Development Department State of California

Total wage and salary jobs in the Bakersfield MSA (Kern County) increased by 6,000 between March 2022 and March 2023.

Major employers in the governmental and private sectors of Kern County, as reported by America's Labor Market Information System (ALMIS) Employer Database (2023 2nd Edition), are summarized as follows:

mployer Name	Location	Industry
<u> 10,000+ employees</u>		
Edwards Air Force Base	Edwards	Government Offices-U.S.
<u> 5,000 - 9,999 employees</u>		
Naval Air Warfare Center	Ridgecrest	Military Bases
U.S. Navy Public Affairs Office	Ridgecrest	Government Offices – U.S.
1,000 - 4,999 employees		
Adventist Health Bakersfield	Bakersfield	Hospitals
Bolthouse Farms	Bakersfield	Agricultural Consultants
California Correctional Inst	Tehachapi	Government Offices-State
Chevron Corporation	Bakersfield	Management Services
Dignity Health Mercy Downtown	Bakersfield	Hospitals
Foster Care Human Services	Bakersfield	Social Service & Welfare Organizations
Grimmway Farms	Arvin	Farms
Kern County Human Services Dept.	Bakersfield	Government Offices-County
Marko Zaninovich Inc	McFarland	Fruits & Vegetables-Growers & Shippers
Memorial Hospital Bakersfield	Bakersfield	Hospitals
Nabors Completion-Production	Bakersfield	Oil Field Service
NASA/ Armstrong Flight Research	Edwards	Research Service
Wasco State Prison Fire Dept	Wasco	Fire Departments
500 - 999 employees		
Ensign United States Drilling	Bakersfield	Energy Management Systems & Products
Frito-Lay Inc.	Bakersfield	Wholesale Foods
Kern County	Kernville	Government Offices-County
Paramount Farms Huller 4	Lost Hills	Farms
Ridgecrest Regional Hospital	Ridgecrest	Hospitals
Sierra Sands Unified School District	Ridgecrest	School Districts
Sun Pacific	Bakersfield	Fruits & Vegetables-Growers/Ship
U.S. Naval Air Weapons Station	Ridgecrest	Federal GovtNational Security
Vasinda Investments Inc	Bakersfield	Home Health Service

AGRICULTURE

The Kern County agricultural industry relates to 915,000 acres of irrigated farmland, primarily on the valley floor surrounding Bakersfield. It is one of the most diverse farming regions in the nation, producing over 250 different crops to include more than 30 types of fruits and nuts, over 40 types of vegetables, and over 20 field crops, as well as lumber, nursery stock, livestock, poultry, and dairy products.

Kern county leads the state in production of almonds, pistachios, carrots, watermelons, sheep, and wool. The most current data for total crop value and the top crops produced in the county are summarized as follows:

REGIONAL AREA ANALYSIS

5-YEAR CROP SUMMARY - KERN COUNTY										
	2	022	20	21	20	20	2019		2018	
TOTAL CROP VALUE			\$8,341,2	294,840	\$7,669,4	409,070	\$7,620,699,180		\$7,466,152,000	
RANK	Commodity	Value	Commodity	Value	Commodity	Value	Commodity	Value	Commodity	Value
1	Grapes	\$1,394,510,000	Grapes	\$1,871,328,000	Grapes	\$1,453,481,000	Almonds	\$1,643,241,000	Grapes	\$1,512,473,000
2	Citrus	\$1,149,183,000	Citrus	\$1,347,686,000	Citrus	\$1,303,348,000	Grapes	\$1,425,274,000	Almonds	\$1,235,158,000
3	Milk	\$947,492,000	Pistachios	\$1,216,593,000	Almonds	\$1,144,377,000	Citrus	\$997,785,000	Pistachios	\$1,143,972,000
4	Almonds	\$927,063,000	Almonds	\$1,185,822,000	Pistachios	\$944,542,000	Pistachios	\$886,702,000	Citrus	\$1,063,063,000
5	Pistachios	\$649,110,000	Milk	\$688,624,000	Milk	\$661,760,000	Milk	\$570,405,000	Milk	\$591,895,000
6	Carrots	\$583,314,000	Carrots	\$419,617,000	Carrots	\$464,465,000	Carrots	\$336,151,000	Carrots	\$398,286,000
7	Cattle	\$313,861,000	Cattle	\$207,214,000	Cattle	\$247,709,000	Cattle	\$269,644,000	Cattle	\$254,995,000
8	Potatoes	\$192,577,000	Garlic	\$114,432,000	Pomegranates	\$125,412,000	Alfalfa	\$140,721,000	Alfalfa	\$114,991,000
9	Silage/Forage	\$146,565,000	Apiary	\$107,363,000	Potatoes	\$113,125,000	Pomegranates	\$122, 102, 000	Apiary	\$111,819,000
10	Alfalfa	\$141,680,000	Potatoes	\$107,319,000	Apiary	\$105,817,000	Apiary	\$107,233,000	Nursery	\$96,641,000

Source: Kern County Crop Reports, Agricultural Commissioner's Office (2022 Most Recent Available)

According to the most recent Kern County Agricultural Crop Report, published September 12, 2023, the 2022 gross value of all agricultural commodities produced in Kern County is \$7,724,166,300. This represents a 7% decrease from the 2021 crop value of \$8,341,294,840.

The top five commodities for 2022 were Grapes, Citrus, Milk, Almonds, and Pistachios, which make up more than \$5 Billion (66%) of the Total Value.

OIL PRODUCTION

California is one of the nation's pre-eminent producers of oil. It is the third-largest oil producer in the United States, behind Texas, North Dakota, and Alaska, respectively.

Kern County has four of the nation's top-20 largest oilfields and is the number-one oil producing county in California, producing about 70% of the state's oil and 76% of the natural gas in 2021, with the four largest fields being Midway-Sunset, Kern River, Belridge-South, and Elk Hills.

Overall production in Kern County over the past several years is summarized in the following table:

KERN COUNTY OIL AND GAS PRODUCTION*				
YEAR	OIL PRODUCTION (Barrels)	GAS PRODUCTION (Billion Cu. Ft.)	WELLS DRILLED	
2009	230.1	278.6	1,920	
2010**	200.9	255.4	2,103	
2011	196.8	244.4	2,294	
2012	197.5	222.4	2,081	
2013	199.6	239.6	2,723	
2014	205.2	199.4	2,087	
2015	201.7	182.8	1,016	
2016	186.7	157.3	759	
2017	174.0	162.7	996	
2018	161.8	162.1	881	
2019	156.4	148.2	1,596	

*Production in millions of barrels, **Figure does not include Federal Wells

Source: Preliminary Annual Report of the State Oil and Gas Supervisor, California Department of

Conservation (Most Recent Available)

Overall, the oil and gas production sector provides an estimated 16,000 jobs with some of the highest wages in the county and pays about 15% of the property tax base; the resulting ripple effect on the economy is vast.

TRANSPORTATION

Kern County is crossed north to south by Interstate I-5 and State Highway 99. State Highway 58 connects to points east and Highway 46 connects to the coast on the west. As a result of its central location, freeway systems, and proximity to major western cities, there are nearly 200 truck carrier operations in Kern County.

The county is served by 13 public, four private, and two government airports, as well as Amtrak passenger rail service. Two major freight rail companies operate in Kern County, connecting to northern and southern California, as well as points east. The historic Tehachapi Loop, famous for its unique engineering that allows freight trains passage up the steep Tehachapi pass, lies between Bakersfield and Tehachapi.

RENEWABLE ENERGY PRODUCTION – WIND AND SOLAR

The Tehachapi pass was the site of one of the first large-scale wind energy farms in the 1960s. Today, Kern County wind and solar facilities provide 60% of California's renewable energy. The largest wind facility in the nation and third in the world is the Alta Wind Energy Center in Tehachapi at 1,550 MW of the total estimated 4,000 MW produced in the county. Kern County boasts the second largest solar farm in the nation as well, part of a growing collection of solar energy facilities.

There are also several solar farms located in the subject's larger market area as it is located in a desert area which has mostly sunny days and little rainfall.

COMMERCIAL/INDUSTRIAL

In Kern County, there has been an aggressive effort to diversify the local economy from oil, agriculture, and military to compatible commercial/industrial growth. Primary emphasis has been directed to the county's location in consideration of plentiful land and affordable housing, abundant and affordable office and industrial space, large labor force with a strong work ethic, and wages lower than the national average.

The economy is largely driven by housing related industries and the region's traditional base of employers such as Edwards Air Force Base, energy companies, and the agricultural industry.

The Wonderful Industrial Park (WIP), formally known as the Paramount Logistics Center and International Trade and Transportation Center, is located at Seventh Standard Road and Hwy. 43, within the city limits of Shafter, approximately 10 miles north of Bakersfield. There has been significant development within this park within the last ten years. The WIP is ultimately planned for three phases totaling approximately 3,300 acres, of which 500 acres is developed and 1,000 acres is available for development in Phase 1. Phases 2 and 3 containing 1,800 acres are currently being farmed by the owner and in the planning stages for industrial development. Target Distribution Center contains approximately 1,800,000 square feet, along with Ross Distribution Center at 2,000,000 sf and American Tire Distributors at 1,120,000 sf; these are the largest users within WIP. Other users include FedEx, DMSI, State Farm, Hillman, Bakers Hughes, Weatherford, MRC Global, and Formica. Railroad tracks set the easterly boundary for Phase 2, and Phase 3 is on the west side of the tracks north of Seventh Standard Road.

Growth continues in the Meadows Field airport area and along Merle Haggard Drive. This area has multiple business parks and is easily accessible to Highway 99 and Highway 65. CarQuest occupies a 140,000-sf, distribution center on an 88-acre site near Merle Haggard Drive, between Quinn Road and Porterville Highway. Generally, smaller users (less than 100,000 sf) are attracted to this area; whereas, larger users will prefer the WIP and Tejon Ranch developments.

A distribution center for Amazon has been completed in the northerly portion of the Landings Logistics Center, which is a developing mixed-use center fronting the north side of Merle Haggard Drive, north of Meadows Field Airport. The facility will reportedly contain nearly 2.5 million sf, employing up to 2,000 people. The facility is located on 64 acres and construction finished in the fourth quarter of 2019.

In addition, the Tejon Ranch Commerce Center at Interstate I-5 and Laval Road attracts larger users. This location recently obtained approval for Foreign Trade Zone designation for 1,450 acres. IKEA, a furniture retailer, developed their first distribution warehouse, containing approximately 1,700,000 sf on an approximate 80-acre site in the complex. Other existing users include Dollar General, Famous Footwear, Caterpillar Travel Centers of America, Petro Travel Plaza, Vision Media, Tejon Outlets, along with multiple restaurants and hotels. L'Oreal recently announced that it will be leasing space at this distribution center.

Housing

Kern County communities remain more affordable than many areas of California and are attracting home buyers from across the state. According to the California Association of Realtors, current sales and price statistics for the state and counties within the Central Valley are summarized as follows:

	Median Sol	d Price of Ex	isting Single	-Family Homes	;	Sales	
Area	Jan-23	Dec-22	Jan-22	Price MTM% Chg	Price YTY% Chg	Sales MTM% Chg	Sales YTY% Chg
California	\$751,320	\$774,850	\$765,580	-3.1%	-1.9%	0.4%	-45.7%
Central Valley	\$425,000	\$430,000	\$455,000	-1.2%	-6.6%	-30.8%	-43.3%
Fresno County	\$375,000	\$396,000	\$395,500	-5.6%	-5.2%	-29.7%	-37.4%
Kern County	\$357,500	\$365,000	\$367,000	-2.1%	-2.6%	-24.0%	-35.1%
Kings County	\$365,000	\$337,000	\$322,500	+7.7%	+13.2%	-8.6%	-19.7%
Madera County	\$387,460	\$410,500	\$394,000	-5.9%	-1.7%	-31.6%	-40.2%
Merced County	\$369,000	\$340,000	\$387,380	+7.9%	-4.7%	-47.5%	-58.0%
Tulare County	\$332,720	\$353,500	\$333,350	-6.2%	-0.2%	-29.4%	-40.2%

Source: California Association of Realtors

2020 through 2022 saw an uptick in home sales in areas away from large urban centers as the pandemic related, work from home trend coupled with low interest rates allowed for migration. Late 2022 and early 2023 has seen a sharp increase in interest rates as the Fed tries to rein in inflation; a resulting cooling of the home real estate market has resulted in decreased sales volume and a calming of sales prices.

Kern County's outlying communities remain more affordable than many areas and are attracting home buyers from across the state. Median housing prices for key communities over the year 2022 to 2023 are summarized on the following table:

Kern County Cities: Median Home Prices						
Cities	January 2022	January 2023	% Change			
BAKERSFIELD	\$369,000	\$340,000	-8.5%			
CALIFORNIA CITY	\$262,000	\$242,500	-8.0%			
FRAZIER PARK	\$308,750	\$335,000	+7.8%			
RIDGECREST	\$210,000	\$247,000	+15.0%			
ROSAMOND	\$380,000	\$380,000	0.0%			
SHAFTER	\$347,500	\$375,000	+7.3%			
TAFT	\$172,000	\$214,950	+20.0%			
ТЕНАСНАРІ	\$380,000	\$354,000	-7.3%			
Kern County	\$345,000	\$340,000	-1.5%			

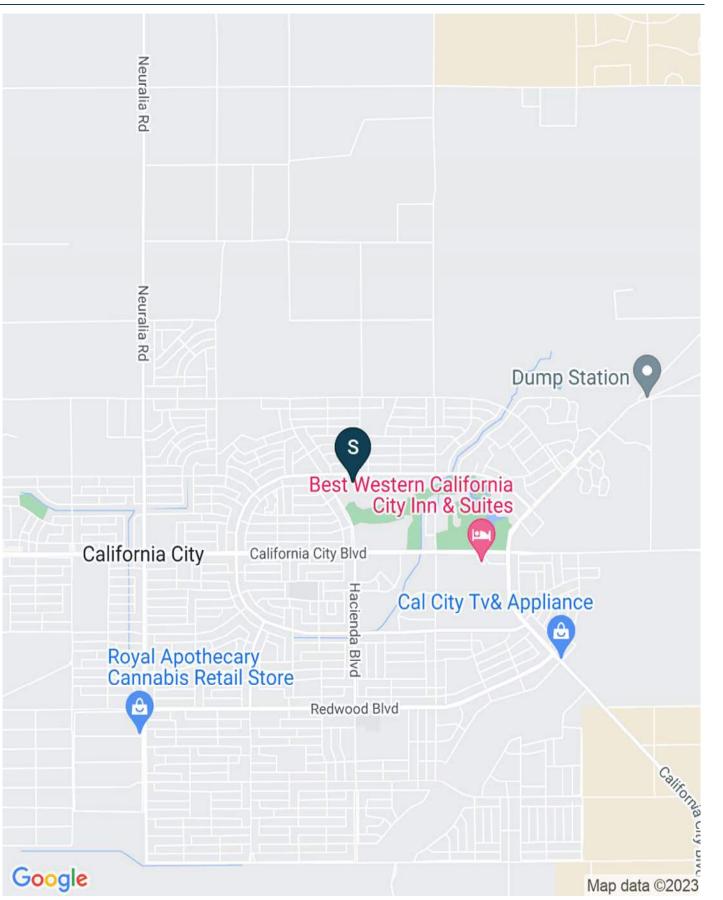
Source: Realtor.com

CONCLUSION-TREND

Kern County offers one of the most diverse areas in California, from business opportunities and amenities to climate and recreation. Kern County is one of the fastest-growing metropolitan areas in the Western United States; it boasts a low cost-of-living and a readily available workforce. The 10 cities and outlying communities that make up Kern County hold a wealth of possibilities for every type of business, as well as every type of person.

Traditionally known for its oil and agriculture production, Kern County's economy is becoming more diverse. Economic development efforts have successfully focused on light manufacturing and value-added agriculture. Fifty percent of all projected nonfarm job growth is concentrated in three industry sectors. Those sectors are education services, professional services, and hospitality. Kern County has been chosen as the location for many companies, due to accessible transportation, low labor and housing costs, and quality of life. The overall economic outlook for Kern County is optimistic relative to employment, the real estate market, and business condition.

LOCAL AREA MAP



LOCAL AREA ANALYSIS

The subject property is located in the California City area of the Greater Antelope Valley submarket. The immediate area of the subject is characterized by retail and service commercial uses concentrated along primary arterials, surrounded by residential uses.

Neighborhood Location and Boundaries

The subject neighborhood is located in the central section of California City. The area is suburban in nature.

Demographics

The following information reflects the demographics for the subject's area.

		LOC	AL AREA	& MS	A DEMOGRAPHI	CS			
DESCRIPTION	1 MILE	3 MILE	5 MILE		DESCRIPTION	1 MILE	3 MILE	5 MILE	
POPULATION TOTAL					HOUSEHOLDS				
2010 Census	3,265	11,188	11,371		2010 Census	1,267	4,009	4,051	0
2020 Census	3,687	12,581	12,783		2020 Census	1,418	4,528	4,576	0
2023 Estimate	3,736	12,501	12,686		2023 Estimate	1,428	4,547	4,595	
2028 Projection	3,692	12,342	12,529		2028 Projection	1,423	4,525	4,574	
∆ 2010-2020	12.92%	12.45%	12.42%	0.00%	Δ 2010-2020	11.92%	12.95%	12.96%	0.00%
∆ 2020-2023	1.33%	(0.64%)	(0.76%)	0.00%	Δ 2020-2023	0.71%	0.42%	0.42%	0.00%
∆ 2023-2028	(1.18%)	(1.27%)	(1.24%)	0.00%	Δ 2023-2028	(0.35%)	(0.48%)	(0.46%)	0.00%
Total Daytime Population	3,362	9,666	9,845		HOUSEHOLDS BY INCOM	E (2023 ESTIN	IATE)		
HOUSING UNITS					<\$15,000	17.2%	16.0%	16.0%	0.0%
Total (2023 Estimate)	1,590	5,101	5,157		\$15,000 - \$24,999	10.9%	10.2%	10.1%	0.0%
Owner Occupied	51.1%	48.6%	48.7%	0.0%	\$25,000 - \$34,999	14.6%	10.0%	10.0%	0.0%
Renter Occupied	38.7%	40.5%	40.4%	0.0%	\$35,000 - \$49,999	10.3%	13.1%	13.1%	0.0%
Vacant Housing Units	10.2%	10.9%	10.9%	0.0%	\$50,000 - \$74,999	9.4%	15.6%	15.6%	0.0%
Total (2028 Projection)	1,569	5,075	5,132		\$75,000 - \$99,999	4.8%	9.0%	9.0%	0.0%
Owner Occupied	52.8%	50.0%	50.2%	0.0%	\$100,000 - \$149,999	18.8%	15.7%	15.8%	0.0%
Renter Occupied	37.9%	39.1%	39.0%	0.0%	\$150,000 - \$199,999	2.2%	3.5%	3.5%	0.0%
Vacant Housing Units	9.3%	10.8%	10.9%	0.0%	\$200,000+	11.6%	6.9%	6.9%	0.0%
AVERAGE HOUSEHOLD IN	COME				AVERAGE HOUSEHOLD SI	ZE			
2023 Estimate	\$91,745	\$80,714	\$80,859		2023 Estimate	2.62	2.75	2.76	0.00
2028 Projection	\$109,668	\$95,308	\$95,495		2028 Projection	2.59	2.73	2.74	0.00
Δ 2023-2028	19.54%	18.08%	18.10%	0.00%	∆ 2023-2028	(1.15%)	(0.73%)	(0.72%)	0.00%
MEDIAN HOUSEHOLD INC	ΟΜΕ				MEDIAN HOME VALUE				
2023 Estimate	\$44,596	\$50,824	\$50,973		2023 Estimate	\$241,667	\$241,667	\$242,975	\$0
2028 Projection	\$58,253	\$59,292	\$59,472		2028 Projection	\$242,632	\$244,943	\$246,530	\$0
Δ 2023-2028	30.62%	16.66%	16.67%	0.00%	∆ 2023-2028	0.40%	1.36%	1.46%	0.00%
PER CAPITA INCOME AVERAGE HOME				AVERAGE HOME VALUE					
2023 Estimate	\$34,873	\$29,217	\$29,283		2023 Estimate	\$294,465	\$302,844	\$305,497	\$0
2028 Projection	\$42,028	\$34,772	\$34,857		2028 Projection	\$303,140	\$320,461	\$323,427	\$0
<u>Δ 2023-2028</u>	20.52%	19.01%	19.03%	0.00%	Δ 2023-2028	2.95%	5.82%	5.87%	0.00%

Source: Sites To Do Business Online

Population

The estimate provided by ESRI for the current 2023 population within the subject neighborhood's 3 mile radius is 12,501 representing a (0.64%)change since 2020. ESRI's 2020 population estimate for the subject's 5 mile radius is 12,686, which represents a (0.76%) change since 2020.

Looking forward, ESRI estimates that the population within the subject neighborhood's 3 mile radius is forecasted to change to 12,342 by the year 2028. As for the broader area, ESRI forecasts that the population within the subject's 5 mile radius will change to 12,529 over the next five years. The population estimates for the next five years within the subject's 5 mile radius represents a (1.24%) change as well as a (1.18%) change within the subject's 1 mile radius for the same period.

Households

The estimates provided by ESRI indicate that the number of households within the subject neighborhood's 3 mile radius is 4,547, which is a 0.42% change since 2020. Within the subject's broader 5 mile radius, ESRI estimates that the number of households is 4,595, a 0.42% change over the same period of time.

By the year 2028, the estimates provided by ESRI indicate that the number of households within the subject neighborhood's 3 mile radius will change by (0.48%) to 4,525 households. Additionally, ESRI's estimate for total households over the next five years within the subject's broader 5 mile radius indicates an expected change of (0.46%) which will result in a total household estimate of 4,574.

Looking back, the number of households in the subject neighborhood's 3 mile radius changed 12.95% during the ten-year period of 2010 to 2020. Since then it has changed by 0.42%.

Income

Income estimates provided by ESRI for the subject neighborhood's 3 mile radius indicates that the median household income is \$50,824 and that the average household income is \$80,714. Further, the estimates provided by ESRI indicate that, for the subject's broader 5 mile radius the median household income is \$50,973, and the average household income is \$80,859. Given that there are reportedly 4,595 households in the subject's 5 mile radius, it is estimated that the local effective buying income is around \$371,547,105.

CONCLUSION

Based on our observation and the data provided by ESRI, it is perceived that the income and population demographics for the subject neighborhood exhibit average characteristics in terms of reported population growth and income levels for a smaller outlying community. As previously mentioned, the population growth for the subject's 3 mile radius has increased (0.64%) since 2020 and based on the projections provided by ESRI, it is expected to continue to increase another (1.27%) during the next 5 years.

ACCESS/PUBLIC TRANSPORTATION

The streets within the neighborhood are laid out in a grid pattern with major streets generally along the section and ½ section lines. The major north/south streets in the neighborhood include Neuralia Rd. The major east/west streets include California City Blvd. With the existing transportation system, most areas of metropolitan California City are accessible from the subject neighborhood and access is considered for the metropolitan area. Public bus service is available throughout the area. Overall, access within the neighborhood is average for the metropolitan area.

ENVIRONMENTAL INFLUENCES

The subject area is considered to be a typical neighborhood with average building size and density. There are no extraordinary topographical features, nuisances of hazards. Public utilities are available in the immediate area from public and private sources. The area has both public and private schools in adequate supply and quality.

LOCAL AREA SUMMARY

The market includes a blend of residential, commercial, and community uses but overall the community is considered remote with little demand for new development and a lack of amenities or features that would draw tourism or traffic. The overall trend in the community is considered somewhat static.

SITE DESCRIPTION

The subject property consists of one parcel with a total site area of 398,574 SF (9.15 AC) which is based on information obtained from Kern County Assessor. The following summaries the salient characteristics of the subject site.

Number of Parcels	1		
Assessor Parcel	208-080-34		
Land Area	Square Feet	Acres	
Usable Site Size	398,574	9.	15
Total Land Area	398,574	9.	15
Excess/Surplus Land	No		
Corner	No		
Site Topography	Generally Level At	street grade	
Site Shape	Generally Rectang	ular	
Site Grade	At street grade		
Site Quality	Average		
Site Access	Average		
Site Exposure	Average		
Site Utility	Average		
Utilities	Available		
Comments	arterial. Single-fai the north. Water, g	mily uses are loc gas and sewer lir	Loop Blvd., a primary ated across the street to nes are available in N. v and available for tie-in.
Adjacent Properties			
North South East West	Vacant lots, single- and multi-family housing units Vacant land Vacant land General and medical office complex under common ownership		
Accessibility	Access to the subject site is	s considered ave	rage overall.
	STREET & TRAF	FIC DETAIL	
Street Improvements	Туре	Direction	rauer Lights Curbs Sigewalks Signals Median Parking Center Lane Bike Lane
N. Loop Blvd.	Major arterial	Two-Way	2
Exposure & Visibility	Exposure of the subject is of Blvd	classed as average	ge with primary frontage on N. Loop

Flood Plain	Zone X (Unshaded). This is referenced by Panel Number 06029C2939E, dated September 26, 2008. Zone X (unshaded) is a moderate and minimal risk area. Areas of moderate or minimal hazard are studied based upon the principal source of flood in the area. However, buildings in these zones could be flooded by severe, concentrated rainfall coupled with inadequate local drainage systems. Local storm water drainage systems are not normally considered in a community's flood insurance study. The failure of a local drainage system can create areas of high flood risk within these zones. Flood insurance is available in participating communities, but is not required by regulation in these zones. Nearly 25% of all flood claims filed are for structures located within these zones. Minimal risk areas outside the 1% and 0.2% annual chance floodplains. No BFEs or base flood depths are shown within these zones. (Zone X (unshaded) is used on new and revised maps in place of Zone C.)
Seismic	The property is not located in an Alquist-Priolo Earthquake Fault Zone. The community has adopted a seismic element to the general plan and requires all construction to meet Zone 4 of the Uniform Building Code, which is in consideration of earthquake hazards associated with California.
Easements	A preliminary title report was not available for review. During the property inspection, no adverse easements or encumbrances were noted. This appraisal assumes that there are no adverse easements present. If questions arise, further research is advised.
Soils	A detailed soils analysis was not available for review. Based on the development of the subject, it appears the soils are stable and suitable for the existing improvements.
Hazardous Waste	We have not conducted an independent investigation to determine the presence or absence of toxins on the subject property. If questions arise, the reader is strongly cautioned to seek qualified professional assistance in this matter. Please see the Assumptions and Limiting Conditions for a full disclaimer.
Site Rating	Overall, the subject site is considered average in terms of its location, exposure and access to employment, education and shopping centers, based on its location along a major arterial.
Site Conclusion	In conclusion, the site's physical characteristics appear to be supportive of the subject's allowed use for single family development under the current zoning. However, there is currently insufficient demand for additional housing units in the area to support development of the parcel into a residential subdivision.

ZONING

The subject is located in the One-Family Residential District (R1) zoning designation. The medium density one-family residential district is established to provide living areas within the City where development is limited to medium density concentrations of one-family dwellings and implement the six dwelling unit per acre density standard of the General Plan.

Z	ONING	
Designation	One-Family Residential District (R1)	
Zoning Authority	City of California City	
Permitted Uses	One-family dwellings and Private garages not to exceed three (3) automobiles in capacity unless the lot size is at least twelve thousand five hundred (12,500) sq. ft., the minimum lot frontage is one hundred (100) ft., and the house size is at least two thousand (2,000) sq. ft., in which event a four- automobile garage is permitted.	
Prohibited Uses	All other uses with the exception of some uses with a Conditional Use Permit	
Current Use	Residential (Single-family) Land	
Current Use Legally Permitted	Yes	
Conforming Use	Yes	
Conforming Lot	The site is vacant and conforms to zoning requirements	
Zoning Change	Not Likely	
Source: City of California City Planning & Zoning Department		

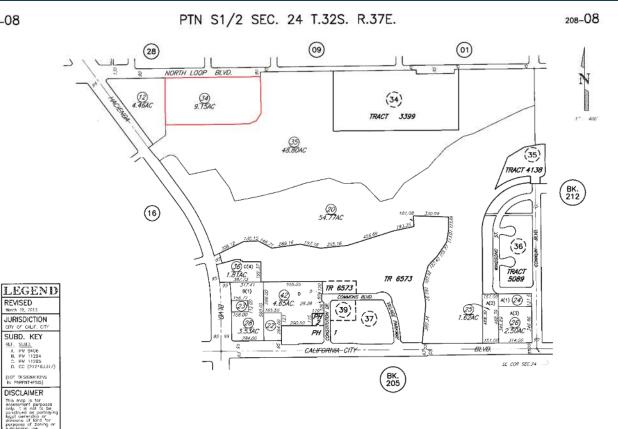
ZONING CONCLUSION

The site is vacant and zoned for residential uses. There is little demand for new development in the area and a zone change appears unlikely.

ASSESSOR MAP



REVISED



ASSESSORS MAP NO. <u>208-08</u> COUNTY OF KERN

National Flood Hazard Layer FIRMette

SEE FIS REPORT FOR DETAILED LEGEND AND IND EX MAP FOR FIRM PANEL LAYOUT SPECIAL FLOOD HAZARD AREAS OTHER AREAS OF OTHER AREAS 06029C2939E FEATURES eff. 9/26/2008 MAP PANELS 9 Feet 1:6,000 117°57'18"

1,500 n 250 500 1,000 2,000

Basemap Imagery Source: USGS National Map 2023

😻 FEMA

Legend

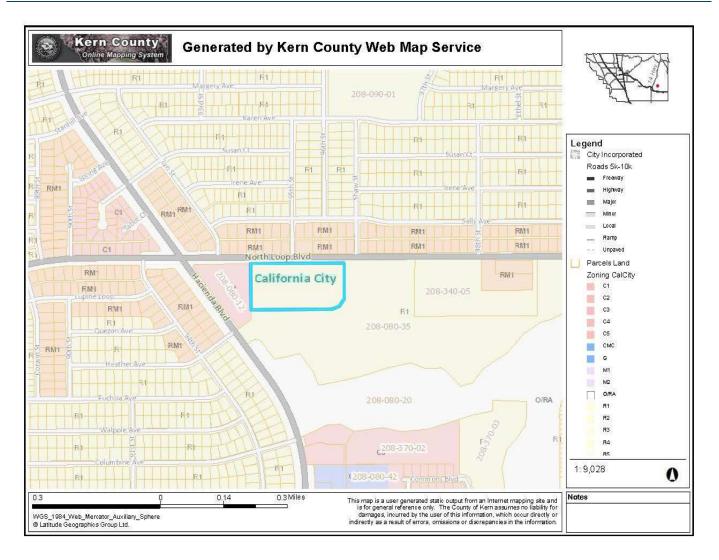
With BFE or Depth Zone AE, AO, AH, VE, AR Regulatory Floodway 0.2% Annual Chance Flood Hazard, Areas of 1% annual chance flood with average depth less than one foot or with drainage areas of less than one square mile *Zone X* Future Conditions 1% Annual Chance Flood Hazard Zone X 111 Area with Reduced Flood Risk due to Levee. See Notes. 20 me X Area with Flood Risk due to Levee 20 me D NO SCREEN Area of Minimal Flood Hazard Zone X Effective LOM Rs Area of Undetermined Flood Hazard Zone 0 GENERAL Channel, Culvert, or Storm Channel, Culvert, or Storm Sewer Cross Sections With Low-20.2 Cross Sections with 1% Annual Chance s - - Coastal Transect Base Flood Elevation Line (BFE) Limit of Study ____ Jurisdiction Boundary ---- Coastal Transect Baseline OTHER 10 Profile Baseline
 Hydrographic Feature Digital Data Available No Digital Data Available Unmapped The pin displayed on the map is an approximate point selected by the user and does not represent an authoritative property location.

Without Base Flood Elevation (BFE)

This map complies with FEMA's standards for the use of digital flood maps if it is not void as described below. The basemap shown complies with FEMA's basemap accuracy standards

The flood hazard information is derived directly from the authoritative NFHL web services provided by FEMA. This map was exported on $9^{1}/2023 \pm 23$ and and does not reflect changes or amendment's subsequent to this date and time. The NFHL and effective information may change or become superseded by new data over time.

This map image is void if the one or more of the following map elements do not appear; basemap imagery, flood zone labels, legend, scale bar, map creation date, community identifiers, FIRM panel number, and FIRM effective date. Map images for unmapped and unmodernized areas cannot be used for regulatory purposes.





Looking Northeast towards Property



Looking East on Property



Looking South on Property



Looking West on Property

CURRENT TAXATION & ASSESSMENT DESCRIPTION

In California, Proposition 13 establishes that annual increases of assessed value of real property should not exceed 2% per year except in cases of a change in ownership, completion of new construction, and/or in the case of a value restoration due to a prior year decline in value (Proposition 8) assessment. **The subject is owned by a non-profit and is therefore exempt from taxes. Therefore, there are no historical tax bills.**

This appraisal assumes the property would be assessed upon sale at the current tax rate for the area.

MARKET ANALYSIS

The subject is located in California City, an area with very little new development and few recent sale or lease transactions for similar properties. As such, a market analysis is not required, other than an overview of all comparable properties which have sold or leased within the last few years, which are further discussed in the Income and Sales Comparison Approaches

CONCLUSION

Overall, the office market in California City is considered relatively static with only occasional sales or leases occurring.

HIGHEST & BEST USE INTRODUCTION

The highest and best use of the subject property provides the foundation for the valuation section. Highest and best use is defined in the 7th edition of *The Dictionary of Real Estate Appraisal* (Appraisal Institute, Chicago, 2022), as follows:

- 1. The reasonably probable use of property that results in the highest value. The four criteria that the highest and best use must meet are legal permissibility, physical possibility, financial feasibility, and maximum productivity.
- 2. The use of an asset that maximizes its potential and that is possible, legally permissible, and financially feasible. The highest and best use may be for continuation of an asset's existing use or for some alternative use. This is determined by the use that a market participant would have in mind for the asset when formulating the price that it would be willing to bid.
- 3. The highest and most profitable use for which the property is adaptable and needed or likely to be needed in the reasonably near future.

Highest and best use analysis uses the following steps for the subject:

- Highest & Best Use As Vacant
- Determination of the ideal improvements
- Conclusion of the Highest & Best Use

The analysis of highest and best use can be thought of as the logical end of a spectrum of market analysis procedures, running from the macroeconomic overview of a general market study, through more detailed marketability studies and analyses of financial feasibility, to the formal analysis of highest and best use. In theory, the highest and best use is commonly described as that reasonable and most profitable use that will support its highest present value. The highest and best use, or most profitable use, must be legally permissible, physically possible, financially feasible, and maximally productive.

This section develops the highest and best use of the subject property As-Vacant.

AS VACANT ANALYSIS

In this section the highest and best use of the subject as vacant is concluded after taking into consideration financial feasibility, maximal productivity, marketability, legal, and physical factors.

Legally Permissible

Private restrictions, zoning, building codes, historic district controls, and environmental regulations are considered, if applicable to the subject site. The legal factors influencing the highest and best use of the subject site are primarily government regulations such as zoning ordinances. Permitted uses of the subject's One-Family Residential District (R1) include one-family dwellings and private garages not to exceed three (3) automobiles in capacity unless the lot size is at least twelve thousand five hundred (12,500) sq. ft., the minimum lot frontage is one hundred (100) ft., and the house size is at least two thousand (2,000) sq. ft., in which event a four-automobile garage is permitted. Zoning change is not likely; therefore, uses outside of those permitted by the R1 zoning are not considered moving forward in the as-vacant analysis.

Physically Possible

The test of what is physically possible for the subject site considers physical and locational characteristics that influence its highest and best use. In terms of physical features, the subject site totals 9.1500-acres (398,574 SF), it is generally rectangular in shape and has a generally level topography. The site has average exposure and average overall access. There are no physical limitations that would prohibit development of any of the by-right uses on the site.

Financial Feasibility

Based on the subject's zoning and location, and in consideration of the lack of demand for new development in the area, it is likely that the site would be held until there is demand for development and speculative development is not considered financially feasible.

Maximum Productivity

There is only one use that creates value and at the same time conforms to the requirements of the first three tests. Financial feasibility, maximal productivity, marketability, legal, and physical factors have been considered and the highest and best use of the subject site as-vacant concluded to be to hold until development to uses allowed by zoning becomes financially feasible..

MOST PROBABLE BUYER

Based on the type of property and the income generating potential of the improvements, it is our opinion that the most probable buyer for the subject would be an investor as a speculative purchase.

VALUATION METHODS

In traditional valuation theory, the three approaches to estimating the value of an asset are the cost approach, sales comparison approach, and income capitalization approach. Each approach assumes valuation of the property at the property's highest and best use. From the indications of these analyses, an opinion of value is reached based upon expert judgment within the outline of the appraisal process.

SITE VALUATION

The site value is a specific scope requirement of this assignment. Considering the subject property comprises a vacant site, the inclusion of estimate of vacant land value is deemed appropriate. Therefore, a valuation of the subject site has been provided herein.

COST APPROACH

The cost approach considers the cost to replace the proposed improvements, less accrued depreciation, plus the market value of the land. The cost approach is based on the understanding that market participants relate value to cost. The value of the property is derived by adding the estimated value of the land to the current cost of constructing a reproduction or replacement for the improvements and then subtracting the amount of depreciation in the structure from all causes. Profit for coordination by the entrepreneur is included in the value indication. The Cost Approach is not a specific scope requirement of this assignment. Characteristics specific to the subject property do not warrant that this valuation technique is developed. Based on the preceding information, the Cost Approach will not be presented.

SALES COMPARISON APPROACH

The sales comparison approach estimates value based on what other purchasers and sellers in the market have agreed to as price for comparable properties. This approach is based upon the principle of substitution, which states that the limits of prices, rents, and rates tend to be set by the prevailing prices, rents, and rates of equally desirable substitutes. In conducting the sales comparison approach, we gather data on reasonably substitutable properties and make adjustments for transactional and property characteristics. The resulting adjusted prices lead to an estimate of the price one might expect to realize upon sale of the property. The Improved Sales Comparison Approach is not a specific scope requirement of this assignment. Characteristics specific to the subject property do not warrant that this valuation technique be developed. Based on this reasoning, the Improved Sales Comparison Approach is not presented within this appraisal.

INCOME CAPITALIZATION APPROACH

The income capitalization approach ("income approach") simulates the reasoning of an investor who views the cash flows that would result from the anticipated revenue and expense on a property throughout its lifetime. The net income developed in our analysis is the balance of potential income remaining after vacancy and collection loss, and operating expenses. This net income is then capitalized at an appropriate rate to derive an estimate of value or discounted by an appropriate yield rate over a typical projection period in a discounted cash flow analysis. Thus, two key steps are involved: (1) estimating the net income applicable to the subject and (2) choosing appropriate capitalization rates and discount rates. The appropriate rates are ones that will provide both a return on the investment and a return of the investment over the life of the particular property. The Income Approach is not a scope requirement for this assignment. The subject property type is not typically analyzed on an income basis by buyers and sellers, reducing the applicability of this valuation technique. Therefore, the Income Approach is not developed.

CORRELATION AND CONCLUSION

Based on the agreed upon scope with the client, the subject's specific characteristics and the interest appraised, this appraisal developed Land Sales Comparison Approach. The values presented represent the As-Is Market Value (Fee Simple Estate)

SITE VALUATION INTRODUCTION

This section values the subject site by comparing it with substitute land sales or listings within the local market area or in competitive areas throughout the region. Land value is influenced by a number of factors; most notably development and use potential. These factors, as well as others, are factored in the following analysis.

UNIT OF COMPARISON

The most relevant unit of comparison for competing land is the \$/SF. All of the comparable sales presented in this section were reported on this basis.

ADJUSTMENTS

Adjustments to the comparable sales were considered and made when warranted for expenditures after purchase, property rights transferred, conditions of sale, financing terms, and market conditions.

- **1. Property Rights -** All of the sales comparables were fee simple sales reflecting the property rights appraised herein per the agreed upon scope of work.
- **2. Financing** The sales all reflected typical cash equivalent, lender-financed transactions and no adjustments were required for financing terms.
- **3.** Sale Conditions None of the comparables required a condition of sale adjustment, as all were confirmed to be arm's length transactions.
- **4. Expenditures After Sale -** Expenses that the buyer incurs after purchase (demolition, cleanup costs, etc.).
- **5. Market Conditions (Time)** Based on the analysis performed, which includes research and interpretation of value trends of the comparables presented herein, no adjustment for market conditions is warranted.

COMPARABLE SELECTION

A thorough search was made for similar land sales in the area. The parameters of the survey were highest and best use, zoning, proximity to the subject, size, and date of sale. In selecting comparables, emphasis was placed on confirming recent sales of sites that are similar to the subject property in terms of location and physical characteristics. Overall, the sales used represent the best comparables available for this analysis.

PRESENTATION

The following Land Sales Comparison Table summarizes the sales data. Following these items, the site value is concluded.

LAND SALE SUMMARY TABLE

											PAVED ROAD
#	SALE DATE	LOCATION/ADDRESS	CITY	BUYER	APN	SALE PRICE	SIZE (AC.)	SIZE (SF)	\$/SF	ZONING	ACCESS
1	1/12/2020	East of Rusche Blvd.	California City	Arroyo, Miriam	229-010-26-00-6	\$500,000	20.00	871,200	\$0.57	O/RA	No
2	8/2/2020	S. side of Calhoun Dr. and N. side of Everett Dr.	California City	Mertun LLC	212-280-03, 04	\$98,000	8.64	376,358	\$0.26	R1	Yes
3	2/16/2021	S. side of Karen Ave.	California City	Senger, Gregory	299-140-06-00-7	\$50,000	5.02	218,671	\$0.23	O/RA	No
4	2/22/2021	North of Mendiburu Rd.	California City	Nerio Dekleer Fam Tr	229-020-32-00-6	\$35,000	7.50	326,700	\$0.11	O/RA	No
5	2/22/2021	North of Mendiburu Rd.	California City	Equity Trust	229-020-30-00-0	\$35,000	7.50	326,700	\$0.11	O/RA	No
6	5/12/2021	N. side of Mendiburu Rd.	California City	Durham Fam Tr	350-040-29-00-9	\$430,000	40.00	1,742,400	\$0.25	R1	Yes
7	4/14/2022	N. side of Proctor Blvd.	California City	United Cali Develop.	212-010-26-00-4	\$350,000	16.32	710,899	\$0.49	R1	Yes
8	10/14/2022	NWC of Lindbergh Blvd. and 96th St.	California City	Chen, Jianzhang	302-281-17-00-0	\$495,000	20.00	871,200	\$0.57	O/RA	No
9	10/25/2022	NEC of Karen Ave. and 96th St.	California City	Muvdi, Nabila	208-090-01-00-4	\$140,000	16.98	739,649	\$0.19	R1	Yes
10	3/10/2023	N. side of Poppy Blvd.	California City	Big Bang LLC	299-140-14-00-0	\$65,500	5.03	219,107	\$0.30	O/RA	Yes
11	6/13/2023	East of 96th St.	California City	Shapiro, Stephen	302-330-14-00-8	\$110,000	20.00	871,200	\$0.13	O/RA	No

SITE VALUATION



LAND SALES COMMENTS

Sales show a range in sale prices from \$0.11/SF to \$0.57/SF. Sales 1 and 8 set the upper level. They have no paved road access and no utilities. They are also traversed or bisected by a natural drainage wash reducing utility. The purchase prices appear to be far above market level. The next upper level is set by Sale 7. This sale adjoins two existing residential subdivisions. It has good paved roadway access but an irregular shape.

The lower level of sales is set by Sales 4, 5 and 11. All have no paved roadway access and development would require extension of utilities. Overall, Sales 2, 3, 6, 7 and 9 and 10 are considered most similar to the subject as to zoning, location, accessibility and utility availability. These have prices ranging from \$0.19 to \$0.49/SF. Sale 9 sets the lower level and is affected by a natural drainage wash across the east ¹/₄ of the parcel. Sale 6 sets the next lower level and is much larger than the subject and remaining sales. Typically, as the size increases, the price/SF decreases, and vice versa. As discussed, Sale 7 is located between two existing residential subdivisions, which is superior to the subject.

LAND VALUE CONCLUSION

Based on the subject's overall locational and physical features, a unit value conclusion of \$0.25/SF is supported, as follows:

LAND SALES COMPARISON APPROACH CONCLUSION (SF)									
	SUBJECT SF		\$/SF		VALUE				
Total Land Area	398,574	х	\$0.25	=	\$99,644				
INDICATED VALUE (ROUNDED TO NEAREST \$5,000) \$0.25 \$100,000									

ASSUMPTIONS & LIMITING CONDITIONS

This appraisal is subject to the following general assumptions and limiting conditions:

- 1. The legal description if furnished to us is assumed to be correct.
- 2. No responsibility is assumed for legal matters, questions of survey or title, soil or subsoil conditions, engineering, availability or capacity of utilities, or other similar technical matters. The appraisal does not constitute a survey of the property appraised. All existing liens and encumbrances have been disregarded and the property is appraised as though free and clear, under responsible ownership and competent management unless otherwise noted.
- 3. Unless otherwise noted, the appraisal will value the property as though free of contamination. Central California Appraisals will conduct no hazardous materials or contamination inspection of any kind. It is recommended that the client hire an expert if the presence of hazardous materials or contamination poses any concern.
- 4. The stamps and/or consideration placed on deeds used to indicate sales are in correct relationship to the actual dollar amount of the transaction.
- 5. Unless otherwise noted, it is assumed there are no encroachments, zoning violations or restrictions existing in the subject property.
- 6. The appraiser is not required to give testimony or attendance in court by reason of this appraisal, unless previous arrangements have been made.
- 7. Unless expressly specified in the engagement letter, the fee for this appraisal does not include the attendance or giving of testimony by Appraiser at any court, regulatory or other proceedings, or any conferences or other work in preparation for such proceeding. If any partner or employee of Central California Appraisals is asked or required to appear and/or testify at any deposition, trial, or other proceeding about the preparation, conclusions or any other aspect of this assignment, client shall compensate Appraiser for the time spent by the partner or employee in appearing and/or testifying and in preparing to testify according to the Appraiser's then current hourly rate plus reimbursement of expenses.
- 8. The values for land and/or improvements, as contained in this report, are constituent parts of the total value reported and neither is (or are) to be used in making a summation appraisal of a combination of values created by another appraiser. Either is invalidated if so used.
- 9. The dates of value to which the opinions expressed in this report apply are set forth in this report. We assume no responsibility for economic or physical factors occurring at some point at a later date, which may affect the opinions stated herein. The forecasts, projections, or operating estimates contained herein are based on current market conditions and anticipated short-term supply and demand factors and are subject to change with future conditions. Appraiser is not responsible for determining whether the date of value requested by Client is appropriate for Client's intended use.
- 10. The sketches, maps, plats and exhibits in this report are included to assist the reader in visualizing the property. The appraiser has made no survey of the property and assumed no responsibility in connection with such matters.
- 11. The information, estimates and opinions, which were obtained from sources outside of this office, are considered reliable. However, no liability for them can be assumed by the appraiser.
- 12. Possession of this report, or a copy thereof, does not carry with it the right of publication. Neither all, nor any part of the content of the report, or copy thereof (including conclusions as to property value, the identity of the appraisers, professional designations, reference to any professional appraisal organization or the firm with which the appraisers are connected), shall be disseminated to the public through advertising, public relations, news, sales, or other media without prior written consent and approval.
- 13. No claim is intended to be expressed for matters of expertise that would require specialized investigation or knowledge beyond that ordinarily employed by real estate appraisers. We claim no expertise in areas such as, but not limited to, legal, survey, structural, environmental, pest control, mechanical, etc.

ASSUMPTIONS & LIMITING CONDITIONS

- 14. This appraisal was prepared for the sole and exclusive use of the client for the function outlined herein. Any party who is not the client or intended user identified in the appraisal or engagement letter is not entitled to rely upon the contents of the appraisal without express written consent of Central California Appraisals and Client. The Client shall not include partners, affiliates, or relatives of the party addressed herein. The appraiser assumes no obligation, liability or accountability to any third party.
- 15. Distribution of this report is at the sole discretion of the client, but third-parties not listed as an intended user on the face of the appraisal or the engagement letter may not rely upon the contents of the appraisal. In no event shall client give a third-party a partial copy of the appraisal report. We will make no distribution of the report without the specific direction of the client.
- 16. This appraisal shall be used only for the function outlined herein, unless expressly authorized by Central California Appraisals.
- 17. This appraisal shall be considered in its entirety. No part thereof shall be used separately or out of context.
- 18. Unless otherwise noted in the body of this report, this appraisal assumes that the subject property does not fall within the areas where mandatory flood insurance is effective. Unless otherwise noted, we have not completed nor have we contracted to have completed an investigation to identify and/or quantify the presence of non-tidal wetland conditions on the subject property. Because the appraiser is not a surveyor, he or she makes no guarantees, express or implied, regarding this determination.
- 19. The flood maps are not site specific. We are not qualified to confirm the location of the subject property in relation to flood hazard areas based on the FEMA Flood Insurance Rate Maps or other surveying techniques. It is recommended that the client obtain a confirmation of the subject property's flood zone classification from a licensed surveyor.
- 20. If the appraisal is for mortgage loan purposes 1) we assume satisfactory completion of improvements if construction is not complete, 2) no consideration has been given for rent loss during rent-up unless noted in the body of this report, and 3) occupancy at levels consistent with our "Income and Expense Projection" are anticipated.
- 21. It is assumed that there are no hidden or unapparent conditions of the property, subsoil, or structures which would render it more or less valuable. No responsibility is assumed for such conditions or for engineering which may be required to discover them.
- 22. Our inspection included an observation of the land and improvements thereon only. It was not possible to observe conditions beneath the soil or hidden structural components within the improvements. We inspected the buildings involved, and reported damage (if any) by termites, dry rot, wet rot, or other infestations as a matter of information, and no guarantee of the amount or degree of damage (if any) is implied. Condition of heating, cooling, ventilation, electrical and plumbing equipment is considered to be commensurate with the condition of the balance of the improvements unless otherwise stated. Should the client have concerns in these areas, it is the client's responsibility to order the appropriate inspections. The appraiser does not have the skill or expertise to make such inspections and assumes no responsibility for these items.
- 23. This appraisal does not guarantee compliance with building code and life safety code requirements of the local jurisdiction. It is assumed that all required licenses, consents, certificates of occupancy or other legislative or administrative authority from any local, state or national governmental or private entity or organization have been or can be obtained or renewed for any use on which the value conclusion contained in this report is based unless specifically stated to the contrary.
- 24. When possible, we have relied upon building measurements provided by the client, owner, or associated agents of these parties. In the absence of a detailed rent roll, reliable public records, or "as-built" plans provided to us, we have relied upon our own measurements of the subject improvements. We follow typical appraisal industry methods; however, we recognize that some factors may limit our ability to obtain accurate measurements including, but not limited to, property access on the day of inspection, basements, fenced/gated areas, grade elevations, greenery/shrubbery, uneven surfaces, multiple story structures, obtuse or acute wall angles, immobile obstructions, etc. Professional building area measurements of the quality, level of detail, or accuracy of professional measurement services are beyond the scope of this appraisal assignment.

- 25. We have attempted to reconcile sources of data discovered or provided during the appraisal process, including assessment department data. Ultimately, the measurements that are deemed by us to be the most accurate and/or reliable are used within this report. While the measurements and any accompanying sketches are considered to be reasonably accurate and reliable, we cannot guarantee their accuracy. Should the client desire more precise measurement, they are urged to retain the measurement services of a qualified professional (space planner, architect or building engineer) as an alternative source. If this alternative measurement source reflects or reveals substantial differences with the measurements used within the report, upon request of the client, the appraiser will submit a revised report for an additional fee.
- 26. In the absence of being provided with a detailed land survey, we have used assessment department data to ascertain the physical dimensions and acreage of the property. Should a survey prove this information to be inaccurate, upon request of the client, the appraiser will submit a revised report for an additional fee.
- 27. If only preliminary plans and specifications were available for use in the preparation of this appraisal, and a review of the final plans and specifications reveals substantial differences upon request of the client the appraiser will submit a revised report for an additional fee.
- 28. Unless otherwise stated in this report, the value conclusion is predicated on the assumption that the property is free of contamination, environmental impairment or hazardous materials. Unless otherwise stated, the existence of hazardous material was not observed by the appraiser and the appraiser has no knowledge of the existence of such materials on or in the property. The appraiser, however, is not qualified to detect such substances. The presence of substances such as asbestos, urea-formaldehyde foam insulation or other potentially hazardous materials may affect the value of the property. No responsibility is assumed for any such conditions, or for any expertise or engineering knowledge required for discovery. The client is urged to retain an expert in this field, if desired.
- 29. The Americans with Disabilities Act ("ADA") became effective January 26, 1992. We have not made a specific compliance survey of the property to determine if it is in conformity with the various requirements of the ADA. It is possible that a compliance survey of the property, together with an analysis of the requirements of the ADA, could reveal that the property is not in compliance with one or more of the requirements of the Act. If so, this could have a negative effect on the value of the property. Since we have no direct evidence relating to this issue, we did not consider possible noncompliance with the requirements of ADA in developing an opinion of value.
- 30. This appraisal applies to the land and building improvements only. The value of trade fixtures, furnishings, and other equipment, or subsurface rights (minerals, gas, and oil) were not considered in this appraisal unless specifically stated to the contrary.
- 31. No changes in any federal, state or local laws, regulations or codes (including, without limitation, the Internal Revenue Code) are anticipated, unless specifically stated to the contrary.
- 32. Any income and expense estimates contained in the appraisal report are used only for the purpose of estimating value and do not constitute prediction of future operating results. Furthermore, it is inevitable that some assumptions will not materialize and that unanticipated events may occur that will likely affect actual performance.
- 33. Any estimate of insurable value, if included within the scope of work and presented herein, is based upon figures developed consistent with industry practices. However, actual local and regional construction costs may vary significantly from our estimate and individual insurance policies and underwriters have varied specifications, exclusions, and non-insurable items. As such, we strongly recommend that the Client obtain estimates from professionals experienced in establishing insurance coverage. This analysis should not be relied upon to determine insurance coverage and we make no warranties regarding the accuracy of this estimate.
- 34. The data gathered in the course of this assignment (except data furnished by the Client) shall remain the property of the Appraiser. The appraiser will not violate the confidential nature of the appraiser-client relationship by improperly disclosing any confidential information furnished to the appraiser. Notwithstanding the foregoing, the Appraiser is authorized by the client to disclose all or any portion of the appraisal and related appraisal data to appropriate representatives of the Appraisal Institute if such disclosure is required to enable the appraiser to comply with the Bylaws and Regulations of such Institute now or hereafter in effect.

ASSUMPTIONS & LIMITING CONDITIONS

- 35. You and Central California Appraisals both agree that any dispute over matters in excess of \$5,000 will be submitted for resolution by arbitration. This includes fee disputes and any claim of malpractice. The arbitrator shall be mutually selected. If Central California Appraisals and the client cannot agree on the arbitrator, the presiding head of the Local County Mediation & Arbitration panel shall select the arbitrator. Such arbitration shall be binding and final. In agreeing to arbitration, we both acknowledge that, by agreeing to binding arbitration, each of us is giving up the right to have the dispute decided in a court of law before a judge or jury. In the event that the client, or any other party, makes a claim against Central California Appraisals or any of its employees in connections with or in any way relating to this assignment, the maximum damages recoverable by such claimant shall be the amount actually received by Central California Appraisals for this assignment, and under no circumstances shall any claim for consequential damages be made.
- 36. Acceptance and/or use of this appraisal report constitutes acceptance of the foregoing general assumptions and limiting conditions.

CERTIFICATION

I certify that, to the best of my knowledge and belief:

- The statements of fact contained in this report are true and correct.
- ▶ The reported analyses, opinions, and conclusions of the signer are limited only by the reported assumptions and limiting conditions, and are my personal, impartial, and unbiased professional analyses, opinions, and conclusions.
- The signer of this report has no present or prospective interest in the property that is the subject of this report, and no personal interest with respect to the parties involved.
- Rachel Unger has performed no services, specifically as an appraiser or in any other capacity, regarding the property that is the subject of this report within the three-year period immediately preceding acceptance of this assignment.
- The signer is not biased with respect to the property that is the subject of this report or to the parties involved with this assignment.
- The engagement in this assignment was not contingent upon developing or reporting predetermined results.
- The compensation for completing this assignment is not contingent upon the development or reporting of a predetermined value or direction in value that favors the cause of the client, the amount of the value opinion, the attainment of a stipulated result, or the occurrence of a subsequent event directly related to the intended use of this appraisal.
- The reported analysis, opinions, and conclusions were developed, and this report has been prepared, in conformity with the requirements of the Code of Professional Ethics and Standards of Professional Appraisal Practice of the Appraisal Institute, and the Uniform Standards of Professional Appraisal Practice, as set forth by the Appraisal Standards Board of the Appraisal Foundation.
- Rachel Unger did not inspect the property that is the subject of this report. The property was inspected by Nicholas Burger, appraiser trainee.
- No one provided significant real property appraisal assistance to the appraisers signing the certification.
- The use of this report is subject to the requirements of the Appraisal Institute relating to review by its duly authorized representatives.

Rachel Unger Certified General Real Estate Appraiser California License No. AG044296 Expiration Date 6/6/2024

I certify that, to the best of my knowledge and belief:

- The statements of fact contained in this report are true and correct.
- ▶ The reported analyses, opinions, and conclusions of the signer are limited only by the reported assumptions and limiting conditions, and are my personal, impartial, and unbiased professional analyses, opinions, and conclusions.
- The signer of this report has no present or prospective interest in the property that is the subject of this report, and no personal interest with respect to the parties involved.
- Michael Burger MAI, R/W-AC has performed no services, specifically as an appraiser or in any other capacity, regarding the property that is the subject of this report within the three-year period immediately preceding acceptance of this assignment.
- The signer is not biased with respect to the property that is the subject of this report or to the parties involved with this assignment.
- The engagement in this assignment was not contingent upon developing or reporting predetermined results.
- The compensation for completing this assignment is not contingent upon the development or reporting of a predetermined value or direction in value that favors the cause of the client, the amount of the value opinion, the attainment of a stipulated result, or the occurrence of a subsequent event directly related to the intended use of this appraisal.
- The reported analysis, opinions, and conclusions were developed, and this report has been prepared, in conformity with the requirements of the Code of Professional Ethics and Standards of Professional Appraisal Practice of the Appraisal Institute, and the Uniform Standards of Professional Appraisal Practice, as set forth by the Appraisal Standards Board of the Appraisal Foundation.
- Michael Burger MAI, R/W-AC did not inspect the property that is the subject of this report. #
- No one provided significant real property appraisal assistance to the appraisers signing the certification.
- The use of this report is subject to the requirements of the Appraisal Institute relating to review by its duly authorized representatives.
- ▶ As of the date of this report, Michael Burger MAI, R/W-AC has completed the continuing education program for Designated Members of the Appraisal Institute.

Michael Burger MAI, R/W-AC Certified General Real Estate Appraiser California License No. AG003817 Expiration Date 5/17/2024

ADDENDA

ENGAGEMENT LETTER



4915 Calloway Dr., #101 Bakersfield, CA 93312 661-587-1010 phone 661-306-2151 fax valbridge.com

July 20, 2023

East Kern Health Care District c/o Karen Macedonio P.O. Box 2546 California City, CA 93505 Email: <u>directormacedonio@khcd.org</u>

Re: Appraisal Fee and Time Estimate:

Medical Facilities and Vacant Land

- 8101 Bay Ave, California City, CA ~ APN 203-090-41
- 9300 N. Loop Blvd., California City, CA ~ APN 208-080-12
- N. Loop Blvd., California City, CA ~ APN 208-080-34

Dear Ms. Macedonio:

In accordance with your request, this letter is intended to confirm the assignment of an Appraisal Report, relating to the above referenced properties. An Appraisal Report provides an in depth discussion of the property characteristics and valuation methodologies utilized in determining value.

The purpose of the reports is to estimate current market value. The client is East Kern Health Care District. The intended user of the reports will be East Kern Health Care District, and no others. The intended use is to determine market value for rental purposes and insurance, and no other use.

The reported value opinions will be subject to certain industry standard definitions, assumptions and limiting conditions, and certifications which will be contained in the reports. More specifically, I will develop my analyses, opinions, and conclusions and prepare the reports in conformity with the Uniform Standards of Professional Appraisal Practice (USPAP) of the Appraisal Foundation; the Code of Professional Ethics and Standards of Professional Appraisal Practice of the Appraisal Institute; and the requirements of my client(s) as I understand them. A copy of Valbridge Property Advisors | Central California Standard Terms of Appraisal Agreement is attached to this letter and will be an integral part of this assignment.

I shall have no obligation, liability, or accountability to any third party. Any party who is not the "client" or intended user identified on the face of the appraisal or in the engagement letter is not entitled to rely upon the contents of the appraisal without the express written consent of Valbridge Property Advisors | Central California. "Client" shall not include partners, affiliates or relatives of the party named in the engagement letter or appraisal. Client shall hold myself or any other party responsible for preparing the report harmless in the event of any lawsuit brought by any third party, lender, partner

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or part owner in any form of ownership or any other party as a result of this assignment. The client also agrees that in the case of lawsuit arising from or in any way involving these appraisal services, client will hold myself or any other party responsible for preparing the report harmless from and against any liability, loss, cost or expense incurred or suffered by myself or any other party responsible for preparing the report in such action, regardless of its outcome.

In this assignment, my fees will not exceed Please note, if additional inspections are required or specific property characteristics are not disclosed prior to engagement (such as solar panels), the fee may increase. Furthermore, if the assignment leads to arbitration or legal proceedings, additional fees will be assessed. If this occurs, you will be notified of the increased fee amount.

At your request, we will provide you an As Is Value of the properties. The date of value will be as of the date of inspection.

The estimated completion date will be within 4 weeks, from receipt of the executed engagement. This assumes that all relevant information needed for the completion of the reports is received in a timely basis. A list of required items is included as an attachment to this engagement letter.

I will provide you with an electronic file (PDF) of the Statement of Valuation. Hard copies are available upon request at an additional \$50 per copy.

If this proposal is acceptable, authorize Valbridge Property Advisors | Central California to proceed with the appraisal by signing below and returning it via email to Karla Caro (kcaro@valbridge.com). Alternatively, you may mail a hard copy to the address listed in this letter. Upon receipt of the signed engagement, a representative from my office will be in contact with you to arrange a property inspection.

I look forward to working with you on this assignment.

Sincerely,

ululc. Re

Michael C. Burger, MAI, R/W-AC Senior Managing Director California Certified- General Appraiser# AG003817 mburger@valbridge.com

MCB:kc Attachment

Desidente Vely 18, 2023 Accepted By:

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REQUIRED ITEMS

- 1. Current Lease(s) information
- 2. Any floor/site plans, if available for 9300 N Loop Blvd., Calif City, CA
- 3. Any upgrades or changes since the last time appraised for 8101 Bay Ave., Calif City, CA
- 4. Any marketing listing in the last 3 years?
- 5. Property Contact information for site inspection scheduling
- 6. Summary of major improvements (over \$5,000) within the past three years
- 7. Location and sources of all utilities, for the vacant parcel
 - a. Water service
 - b. Septic
 - c. Sewer
 - d. Gas
 - e. Electricity



STANDARD TERMS OF APPRAISAL ASSIGNMENT

- Acceptance of this agreement assumes that our client will provide all necessary information needed for the appraisal on a timely and truthful basis, and assumes that the client will provide sufficient access to the property to be appraised. A delay in receipt of information may delay completion of the assignment.
- 2. Appraiser shall have no responsibility for legal matters, questions of survey or title, soil or subsoil conditions, engineering, or other similar technical matters. The appraisal report will not constitute a survey of the property appraised. This appraisal does not guarantee compliance with building code and life safety code requirements of the local jurisdiction. Nor does it certify that tenants have complied with all requirements necessary to obtain use and occupancy permits.
- 3. Unless otherwise noted, the appraisal will value the property as though free of contamination. Valbridge Property Advisors | Central California (also known in the document as "Valbridge | Central California") will conduct no hazardous materials or contamination inspection of any kind. It is recommended that the client hire an expert if the presence of hazardous materials or contamination poses any concern.
- 4. The Americans with Disabilities Act ("ADA") became effective in 1992. We will not make a specific compliance survey and analysis of this property to determine whether or not it is in conformity with the various detailed requirements of the ADA. It is possible that a compliance survey of the property, together with a detailed analysis of the requirements of the ADA, could reveal that the property is not in compliance with one or more of the requirements of the Act. If so, this fact could have a negative effect upon the value of the property. Since we have no direct evidence relating to this issue, we will not consider possible non-compliance with the requirements of ADA in estimating the value of the property.
- 5. The fee quoted is based on our understanding of the assignment as outlined in the scope of work. Changes in scope will be billed at our normal hourly rates. If any employee of Valbridge | Central California is asked or required to appear and/or testify at any meeting, deposition, trial, or other proceeding about the preparation, conclusions, or agreement, client shall compensate appraiser for the time spent in appearing and/or testifying and in preparing to testify according to the appraiser's then current hourly rate, plus expenses.
- 6. The fee and estimated time are subject to change if the property is not as outlined in our proposal, or if issues come to light during the course of our investigation which, in our opinion, <u>necessitates</u> such change. If the client places an assignment "on hold," then reactivates the appraisal, an additional charge may apply due to inefficiency created.
- 7. The Valbridge Property Advisors office response for the preparation of this report is independently owned and operated by Michael Burger & Associates and MB Appraisals, Inc. Neither Valbridge Property Advisors, Inc. nor any of its affiliates has been engaged to provide this report. Valbridge Property Advisors, Inc. does not provide valuation services, and has taken no part in the preparation of this report.

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- 8. If any claim in filed against any of Valbridge Property Advisors, Inc. a Florida Corporation, its affiliates, officers or employees, or the firm providing this report, in connection with, or in any way arising out of, or relating to, this report, or the engagement of the firm providing this report, then (1) under no circumstances shall such claimant be entitle to consequential, special or other damages, except only for direct compensatory damages and (2) the maximum amount of such compensatory damages recoverable by such claimant shall be the amount actually received by the firm engaged to provide the report.
- This report and any associated work files may be subject to evaluation by Valbridge Property Advisors, Inc. for quality control purposes. Valbridge Property Advisors, Inc. will maintain the confidentiality of the report and associated work files.
- 10. Our standard payment policy is as follows: the balance is due upon presentation of the invoice; if payment is not made within 30 days of date, due interest at the rate of 1.5% per month will be added to the principal from the due date to date payment is received, and you shall pay all expenses of collection, including court costs and attorney fees. If the client requests a draft, the fee is due upon delivery of the draft, Valbridge | Central California shall be under no obligation to continue work on an assignment that is not paid current. The fee for this appraisal is not contingent upon the valuation of the property, the funding of any loan or outcome of litigation. Any opinions we may have expressed about the outcome of your matter or case are expressions of our opinions only and do not constitute any guarantee about the outcome.
- 11. Should the assignment be terminated prior to completion, you agree to pay for time and costs incurred prior to our receipt of written notice of cancellation.
- 12. If this assignment includes a provision for work performed on an hourly billing basis, such work is subject to periodic adjustment to our then-current rates. Valbridge | Central California shall provide 30 days' notice to client prior to any rate increase. If client chooses not to consent to the increased rates, client may terminate Valbridge | Central California services by written notice effective when received by Valbridge | Central California.
- 13. If this assignment includes a provision for work on an hourly billing basis, client acknowledges that Valbridge Central California has not committed to any total fee amount to be incurred by client under this agreement.
- 14. You and Valbridge | Central California both agree that any dispute over matters in excess of \$5,000 will be submitted for resolution by arbitration. This includes fee disputes and any claim of malpractice. The arbitrator shall be mutually selected. If Valbridge | Central California and the client cannot agree on the arbitrator, the presiding head of the Kern County Mediation & Arbitration panel shall select the arbitrator. Such arbitration shall be biding and final. In agreeing to arbitration, we both acknowledge that, by agreeing to binding arbitration, each of us is giving up the right to have the dispute decided in a court of law before a judge or jury. In the event that the client, or any other party, makes a claim against Valbridge | Central California, Michael Burger & Associates and MB Appraisals, Inc., or any of its employees in connection with or in any way relating to this assignment, the maximum amount damages recoverable from Valbridge | Central California or its employees shall be the amount of monies actually collected by Valbridge | Central California for this assignment, and under no circumstances shall any claim for consequential damages be made.

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- 15. Valbridge Central California shall have no obligation, liability, or accountability to any third party. Any party who is not the "Client" or intended user identified on the face of the appraisal or in the engagement letter is not entitled to rely upon the contents of the appraisal without the express written consent of Valbridge Central California. "Client" shall not include partners, affiliates or relatives of the party named in the engagement letter. Client shall hold Valbridge Central California and its employees harmless in the event of any lawsuit brought by any third party, lender, partner or part owner in any form of ownership or any other party as a result of this assignment. The client also agrees that in case of lawsuit arising from or in any way involving these appraisal services, client will hold Valbridge Central California harmless from and against any liability, loss, cost or expense incurred or suffered by Valbridge Central California in such action, regardless of its outcome.
- 16. Distribution of this report is at the sole discretion of the client, but third parties not listed as an intended user on the face of the appraisal or engagement letter may <u>not</u> rely upon the contents of the appraisal. In no event shall client give a third party a partial copy of the appraisal report. We will make no distribution of the report without the specific direction of the client.
- 17. This agreement contains the entire agreement of the parties. No other agreement, statement or promise made on or before the effective date of this agreement will be binding on the parties. This agreement may only be modified by subsequent agreement of the parties.

SUBJECT PHOTOGRAPHS



Looking Northeast towards Property



Looking Southwest towards Property



Looking West on Property



Looking South on Property



Looking East on Property

QUALIFICATIONS



CENTRAL CALIFORNIA

RACHEL UNGER

Central California Appraisals runger@appraisecc.com

CONTACT INFORMATION

4915 Calloway Drive, Suite 101 Bakersfield, CA 93312

Main: 661.587.1010 x113 Fax: 661.834.0748

STATE CERTIFICATIONS

California Certified General Real Estate Appraiser Lic. # AG044296

EDUCATION

Bachelor of Science Broadcast Journalism California State University, San Jose

Empowering Decisions, Delivering Excellence

www.appraisecc.com

Rachel Unger

Certified General Real Estate Appraiser

Central California Appraisals



EXPERIENCE

Central California Appraisals

• Certified General Real Estate Appraiser, 8/2023-present

Valbridge Property Advisors | Central California

- Certified General Real Estate Appraiser, 6/2018-8/2023
- Appraiser Trainee, 10/2015-6/2018
- Office Manager and Appraisal Assistant, 9/2004-10/2015

Santa Clara Development Co./Sun Lakes Construction

• Receptionist/Purchasing Assistant, 1998-2001

APPRAISAL SPECIALTIES

- Gas Stations
- Right-of-Way/Condemnation
- Yellow Book/Federal Acquisition
- Industrial
- Retail
- Special Use
- Going Concern
- Hotels
- Auto Dealerships
- Self-Storage
- Car Wash Facilities
- Restaurants
- General and Medical Offices
- Vacant Land
- Agricultural

APPRAISAL INSTITUTE & RELATED COURSES

Licensing and continuing education courses taken through the Appraisal Institute and other real estate organizations and accredited schools.



Business, Consumer Services & Housing Agency BUREAU OF REAL ESTATE APPRAISERS REAL ESTATE APPRAISER LICENSE

Rachel H. Unger

has successfully met the requirements for a license as a residential and commercial real estate appraiser in the State of California and is, therefore, entitled to use the title:

"Certified General Real Estate Appraiser"

This license has been issued in accordance with the provisions of the Real Estate Appraisers' Licensing and Certification Law.

BREA APPRAISER IDENTIFICATION NUMBER:

AG 044296

Effective Date: Date Expires: June 7, 2022 June 6, 2024

Loretta Dillon, Deputy Bureau Chief, BREA

3064418

THIS DOCUMENT CONTAINS A TRUE WATERMARK - HOLD UP TO LIGHT TO SEE "CHAIN LINK"



MICHAEL C. BURGER, MAI, R/W-AC

Central California Appraisals | Michael Burger & Associates mburger@appraisecc.com

CONTACT INFORMATION

4915 Calloway Drive, Suite 101 Bakersfield, CA 93312

Main: 661.587.1010 x101 Fax: 661.834-0748

STATE CERTIFICATIONS

California Certified General Real Estate Appraiser License AG003817

EDUCATION

Bachelor of Science Agricultural Business Management California Polytechnic State University

Empowering Decisions, Delivering Excellence

www.appraisecc.com

Michael C. Burger, MAI, R/W-AC

Senior Managing Director Central California Appraisals

EXPERIENCE

Senior Managing Director Central California Appraisals (2023 - Present)

Senior Managing Director Valbridge Property Advisors | Central California (2013 - 2023)

President and Chief Appraiser Michael Burger and Associates (1997 - 2013)

Probate Referee State of California (2011 - Present)

Area Development Officer and Zone Owner Zone Data Systems | Zaio Inc. (2007- Present)

Residential and Commercial Appraiser Bruce Beaudoin Real Estate Appraisers (1987 - 1997)

VP Finance Alpha Gamma Rho – San Luis Obispo Chapter (1985 - 1986)

Home Builder John K Richardson – General Contractor (1985 - 1986)

PROFESSIONAL CREDENTIALS

MAI – Appraisal Institute Certified General Appraiser – State of California FHA Approved – U.S. Department of Housing and Urban Development R/W-AC – International Right of Way Association Probate Referee of Kern County, Mono County, Inyo County Department of Veterans Affairs Fee Appraiser ID#5003448

CIVIC, VOLUNTEER AND PROFESSIONAL AFFILIATIONS

Director (2013-Present) Friend of Mercy Foundation

President (1998) Bakersfield Chapter Appraisal Institute

Director (2003) Bakersfield East Rotary Club

President and Treasurer (Past) Executive Association of Kern County

Class of 2000 Greater Bakersfield Chamber of Commerce Leadership Club

Director (Past) Alpha Gamma Rho Alumni Association

Director and Secretary (Past) Bakersfield Active 20-30 Club

Advisory Team City of Bakersfield Planning Department - Urban Decay

- Guest Lecturer: Bakersfield College, Cal Poly State University, Bakersfield Board of Realtors, Executive Associate of Kern County, Kern Kiwanis, Kern County Tax Payers Association, KERN Talk Radio, Watson Realty Corporation.
- Pro Bono Appraisal and Consulting services have been provided to the Bakersfield Police Activities League, Bakersfield Museum of Art, American National Red Cross, Habitat for Humanity, Salvation Army, and Kern Veteran's Memorial Foundation.

CENTRAL CALIFORNIA

Michael C. Burger, MAI, R/W-AC

Senior Managing Director Central California Appraisals

APPRAISAL SPECIALTIES

Subdivision Development, Mixed-use, Retail Centers, Professional/Medical Office, Hotel/Motel, Restaurant, Apartments, Industrial, Special Use & Going Concern, Hangars, High-rise and Low-rise Condominiums, Gas Stations, Golf Course, Auto Dealerships, Specialty Medical Facilities, Bowling Centers, Self-Storage, Single Family Residential, Right-of-Way/ Condemnation, Investment Analysis, Market Studies, Feasibility & High and Best Use Analysis, Business Valuations, Partial Interest Valuations.

REAL ESTATE COURSES

Rural Appraisal – Cal Poly University Real Estate Finance – Cal Poly University Principle of Real Estate – Cal Poly University Real Estate Appraisal – Bakersfield College Advanced Real Estate Appraisal – Bakersfield College Partial Interest Valuation

APPRAISAL INSTITUTE COURSES (19- TO 40-HOUR COURSES)

Real Estate Principles Basic Valuation Procedures Capitalization Theory & Technical A & B Case Studies in Real Estate Valuation Report Writing & Valuation Analysis

Standards of Professional Practice A & B The Appraisers Complete Review Condemnation Appraising Separating Real & Personal Property from Intangible Business Assets

INTERNATIONAL RIGHT OF WAY COURSES (19- TO 40-HOUR COURSES)

The Appraisal of Partial Acquisitions (#401) Eminent Domain Law (#803) **Business Relocation (#502)**

REAL ESTATE APPRAISAL SEMINARS

Understanding Limited Appraisals – General Appraising Complex Residential Properties Non-Residential Demonstration Appraisal Reports O.R.E.A. Federal & State Laws & Regulations Loss Prevention Program for Real Estate Real Estate Appraiser Expert Witness Trends in the Hospitality Industry Valuation Considerations - Partial Acquisition Valuation of Detrimental Conditions A Review of 1 – 4 Residential Form Internet Sources for the California Appraiser The FHA and the Appraisal Process FHA Appraising for Valuation Professionals Appraisal of Nonconforming Uses Appraisal of Nursing Facilities Technology and the Appraisal Process National USPAP Update Appraising Manufactured Housing Litigation Seminar Business Practices and Ethics Vineyard Valuation & Ag Symposium Uniform Appraisal Dataset (UAD) <u>NY NY NY NY NY NY NY NY</u>



Business, Consumer Services & Housing Agency BUREAU OF REAL ESTATE APPRAISERS REAL ESTATE APPRAISER LICENSE

Michael C. Burger

has successfully met the requirements for a license as a residential and commercial real estate appraiser in the State of California and is, therefore, entitled to use the title:

"Certified General Real Estate Appraiser"

This license has been issued in accordance with the provisions of the Real Estate Appraisers' Licensing and Certification Law.

BREA APPRAISER IDENTIFICATION NUMBER:

AG 003817

Effective Date: Date Expires: May 18, 2022 May 17, 2024

Loretta Dillon, Deputy Bureau Chief, BREA

3063944

IS DOCUMENT CONTAINS A TRUE WATERMARK - HOLD UP TO LIGHT TO SEE "CHAIN LINK"